



Quality Management in the Automotive Industry

Supply Chain Process Audit

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1st edition, May 2024 Online download document Verband der Automobilindustrie e. V. (VDA)

ISSN 0943-9412

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Verband der Automobilindustrie e. V. (VDA) Qualitäts Management Center (QMC) 10117 Berlin, Behrenstr. 35

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Translations

This publication will also be issued in other languages. The current status must be requested from VDA QMC.

Preface

VDA Volume 6.8 is an international quality standard for minimizing risks in the overall supply chain. Its purpose is the standardization, stabilization, optimization and safeguarding of logistical processes.

This volume was written while taking into account the requirements of the OEMs, suppliers and logistical service providers.

VDA 6.8 fills in the gap left by the omission of the service questions (chapter 8) in VDA 6.3. It covers current topics such as information security and ESG requirements.

The requirements of the Global MMOG/LE are also covered, making VDA 6.8 and the Global MMOG/LE similar in content.

This volume seamlessly fits into the VDA-6.x family and presents a focus on the supply chain.

The key features of VDA 6.8 are:

- a clear focus on supply chain processes
- use of the turtle system for the entire questionnaire
- structured procedure for the analysis of the processes
- use of the established evaluation system
- designation of a critical path, incl. clear downgrading rules
- identification of special risks in the supply chain
- (questions marked with *, i.e. an asterisk)
- a clear presentation of the results of the process evaluation (A, B or C)
- worldwide comparability of the results for supply chain processes
- potential analysis for evaluating the suitability of new suppliers/service providers prior to contract award
- provision of a self-assessment for internal evaluation and for exchanges with customers

The VDA 6.8 process audit is integrated into a company's QM system and can help fulfil the requirements of VDA 6.2.

The VDA 6.8 process audit is part of the VDA 6.x family:

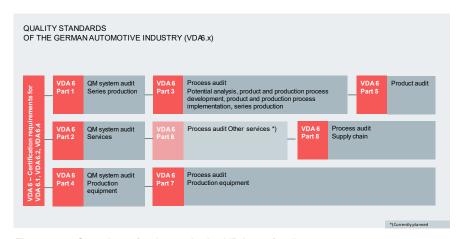


Figure 0-1: Overview of volumes in the VDA-6.x family

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1 Introduction

VDA 6.8 is an initial document version. This was made necessary by the revision of VDA 6.3:2023 and the omission of the service questions (chapter 8).

Delineation between VDA 6.8 and VDA 6.3:

- no application for processes for the manufacture and development of goods
- clear focus on processes along the supply chain
- extension of the risk-based approach to auditing
- structuring of the questionnaire for all elements according to the turtle system
- separate evaluation of the *-questions
- · inclusion of a self-assesment
- no application of downgrading rules for sub-elements

What has remained the same?

- The classification system (A, B, C) for the overall assessment
- The structure of the questionnaire
- The evaluation model for the individual questions (10-8-6-4-0)
- The applicability of process elements
- The turtle model in general

Through the application of VDA 6.8, the various company-specific requirements can be omitted, and comparable results can be achieved in the evaluation of supply chain processes.

The requirements of the Global MMOG/LE are covered, making the contents comparable. Results (A/B/C evaluation) of a Global MMOG/LE audit are comparable in content and are mutually recognized.

Due to the new edition and adjustment of the evaluation system, audit results of the VDA-6.3-D-Part are not comparable.

2 Instructions for use

2.1 Scope of the volume

The VDA-6.8 audit standard describes a method for impartial analysis and evaluation of the supply chain. It covers processes for planning, realization and effective implementation. Auditing according to the VDA 6.8 standard complies with ISO 19011.

The VDA 6.8 process audit can be applied both internally and externally in the entire supply chain and complies with the requirements of VDA 6.2 and ISO 9001. The 6.8 process audit is suitable for small or medium-sized companies as well as large corporations.

The term "supply chain" refers to the entire process of handling and delivering goods or services from the initial phase of procuring or producing raw materials to final consumption by the final consumer. The supply chain comprises a network of various organizations, activities, resources, information and technologies which are all involved in the production and distribution of goods or services.

Logistics does play a key role within the supply chain but is more specific and operative and focuses on sub-areas. It deals specifically with the physical movement and coordination of goods within the wider supply chain framework.

In general, this volume can be used throughout the entire supply chain. In this regard, a distinction is made between potential analysis and process audit.

When conducting the 6.8 supply chain audit, the selection of process elements and the implementation period may vary.

During series production, the process audit serves to ensure regular monitoring of the supply chain processes (sustainable supply) and can also be used on an event-oriented basis.

The aim of the supply chain audit is to determine whether the process/process steps fulfill process requirements and specifications within the supply chain. Any discrepancies detected are evaluated in accordance with a points system with regard to the process/product risk and are documented as audit findings. The objective is to determine to what extent non-compliant

supply chain processes are to be expected based on the audit findings and to identify the associated risks.

If any (asterisk) questions are added or deleted, or if any changes are made to the evaluation method, an audit cannot be considered a VDA 6.8 audit any more, as the evaluation systems are not comparable any more.

Specific evaluation questions relating to ESG requirements, compliance with social standards, occupational safety, etc. are not included in the questionnaire. There are special audit standards as well as statutory, regulatory and normative specifications for this.

However, should the auditor identify obvious aspects which are not in compliance with the requirements of this supply chain audit standard and/or which have a lasting negative effect on the quantities and/or product characteristics, this should be documented and taken into account in the evaluation.

A selection of audit standards is listed in the following table:

Table 2-1: Differentiation between audit standards

System audit standards	Process audit and assessment standards	Audit standards not related to quality
IATF 16949	VDA 6.3	Occupational safety
ISO 9001	VDA 6.7	Fire protection
VDA 6.1	VDA 6.8	Data security
VDA 6.2	VDA Field Failure	Energy management
VDA 6.4	Analysis & Audit Standard	Supply Chain Act
		Logistics
	VDA Automotive	Human rights
	SPICE® Guidelines	Sustainability
	VDA Automotive	Social standards
	SPICE [®] for Cybersecurity	Animal welfare
	VDA Automotive SPICE® Potential Analysis	Environmental protection

2.2 Integration into the supply chain

The VDA 6.8 audit standard can be applied to logistical processes along the entire supply chain, from project management, project planning and implementation (L1 and L2) to the selection of suppliers and service providers (L3), the procurement of materials (L4), operative logistics (L5 transport logistics and L6 in-house logistics) and all the way to customer management (L7). Thanks to the modular structure of the volume, individual process elements can also be audited depending on the scope to be considered.

Figure 2-1 presents an overview of the individual process elements as per VDA 6.8:

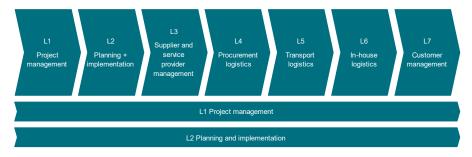


Figure 2-1: Overview of the individual process elements as per VDA 6.8

Project management (L1) describes the planning, organization and management of a project in order to achieve a previously determined target or result. Among other things, it includes:

- Project definition
- Project planning
- Change management

Project planning and implementation (L2) is based on comprehensive project management in which all planning-related dimensions and deadlines are observed and directed in a targeted manner.

Supplier and service provider management (L3) is a process for assessing, selecting and (further) developing suppliers/service providers of a company. Among other things, it includes supplier/service provider:

assessment

- selection
- complaints
- development

Process elements L1 to L3 can be used both for new processes ("Greenfield") and existing processes ("Brownfield").

Process elements L1 to L3 can be audited either together or separately in the early stages of a project, e.g. in Greenfield projects. Process elements L4 to L7 can be applied to the auditing of pre-series-production and series production processes.

Procurement logistics (L4) includes the planning, monitoring and control of physical and information-oriented services – from the supplier/service provider to provision. The objective is to ensure material supply in accordance with quantity, time and quality requirements.

Transport logistics (L5) deals with the transport of goods to the recipient and seeks to utilize the cargo space optimally, sustainably and in compliance with quality standards while minimizing costs. Another goal of transport logistics is the timely delivery of the goods to the recipient.

In-house logistics (L6) is the part of production logistics which deals with inhouse transport from the warehouse to the production floor. The main tasks include the planning, monitoring and control of physical and information-oriented services within production. For warehouse logistics, processes are defined in the storage and transport operations for the planning, control and monitoring of company and third-party goods. The objective is to ensure quality-compliant storage and handling of all goods from receipt to dispatch.

Customer management (L7) refers to the systematic maintenance and development of customer relations by a company. Among other things, it includes customer:

- communication
- satisfaction
- support

Process elements L4 to L7 focus primarily on existing processes (e.g. "Brownfield") but can also be used in line with a potential analysis.

A VDA 6.8 process audit can be triggered by, among others:

- Supplier/service provider/location without audit classification as per VDA 6.8
- Repeat audits
- Preventively in line with continuous process improvement
- As needed, in case of process performance issues, especially in conjunction with customer-specific requirements

In principle, each user/organization has the right to adapt the use of the process elements so as to meet their needs.

2.3 Identification of supply chain process risks (risk analysis)

In the process audit, the effect on the process result is decisive. The assessment is done from the risk perspective. Potential process risks must therefore already be identified during the preparation for the audit (e.g. operational, financial, legal, strategic risks) in order to assess them adequately in the process audit itself.

A risk analysis can be performed based on the turtle model:

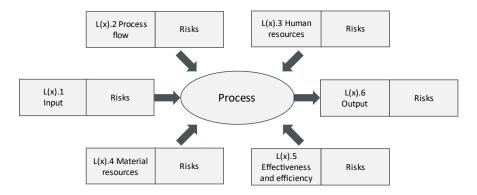


Figure2-2: turtle model

The elements of the turtle model are based on the following questions:

- L(x).1 Input: What goes into the process?
- L(x).2 Process flow: How does the process work?
- L(x).3 Human resources: What departments, roles, persons support the process?
- L(x).4 Material resources: What resources are used to implement the process?
- L(x).5 Effectiveness and efficiency: How effectively is the process being carried out?
- L(x).6 Output: What is the process result?

The first step is to describe what "input" is converted into an "output" by the process.

In the second step, the potential risks in relation to the contents of the turtle elements are identified. The auditor as well as the audit team should make use of their process know-how to identify potential product and process risks that could affect process quality. These potential risks must then be analyzed and evaluated in the audit. This ensures a reasonable degree of risk minimization. Based on the turtle model, it is possible to set priorities in a targeted manner.

3 Requirements for process auditors

3.1 Auditor qualification

Auditor qualification is of vital importance when it comes to achieving the audit objectives. The quality and comparability of audit results are greatly influenced by the qualification of the auditors. In addition to the qualification criteria of each organization, the following minimum requirements, the requirements according to ISO 19011 as well as customer-specific and further external requirements should be taken into account. The organization determines and documents the procedure for auditor evaluation including the approval, maintenance and improvement of auditor qualifications (e.g. observation during audits/approval and witness audits).

3.1.1 Internal process auditors

Specialized knowledge

- Advanced knowledge of logistical processes, concepts and the associated risks (e.g. FMEA, turtle)
- Proficiency in the application logistical IT solutions (software, hardware and hosting)
- Knowledge of quality tools and methods (e.g. 8D, 5W, Ishikawa, PDCA)
- Auditor qualification knowledge based on ISO 19011 (e.g. negotiation, conflict management, audit procedure, audit documents)
- Knowledge of the relevant management system requirements (e.g. ISO 9001, VDA 6.2)
- Knowledge of the relevant customer-specific requirements

Certificates/records

- Knowledge of problem-solving techniques or corresponding practical experience
- Successful participation in a VDA 6.8 training course

Professional experience

At least 3 years of professional experience (in-house training and continuing education times and/or degree with emphasis on logistics/supply chain can be considered), of which at least 1 year should be in logistics-related activities (preferably same as process elements L1-L7).

3.1.2 Supplier auditors

Specialized knowledge

- Advanced knowledge of logistical processes, concepts and the associated risks (e.g. FMEA, turtle)
- Proficiency in the application logistical IT solutions (software, hardware and hosting)
- Knowledge of Global MMOG/LE and VDA 6.3
- Good command of quality tools and methods (e.g. 8D, 5W, Ishikawa, PDCA)
- Auditor qualifications (negotiation, conflict management, audit procedure, audit documents)
- Knowledge of the relevant management system requirements (e.g. ISO 9001, VDA 6.2)
- Knowledge of the relevant customer-specific requirements

Certificates/records

- Auditor qualification based on ISO 19011 (at least three days)
- Knowledge of problem-solving techniques or corresponding practical experience
- Successful participation in a VDA 6.8 training course
- Evidence of ability to apply the theoretical knowledge in practice in all relevant logistical process steps (e.g. audit report)

Professional experience

At least five years of professional experience in an industrial company, of which at least two years should be in logistics-related areas of activity (see chapter 3.2, preferably same as process elements L1-L7).

3.1.3 Certified process auditors

Certified process auditors receive an official VDA certificate after passing the oral and written VDA 6.8 exam. They are able to perform audits as contracted service providers for an independent, third-party organization.

Specialized knowledge

Advanced knowledge of logistical processes, concepts and the associated risks (e.g. FMEA, turtle)

- Proficiency in the application logistical IT solutions (software, hardware and hosting)
- Knowledge of Global MMOG/LE and VDA 6.8
- Good command of quality tools and methods (e.g. 8D, 5W, Ishikawa, PDCA)
- Auditor qualifications (negotiation, conflict management, audit procedure, audit documents)
- Knowledge of the relevant management system requirements (e.g. ISO 9001, VDA 6.2)
- Knowledge of the relevant customer-specific requirements

Certificates/records

- Auditor qualification based on ISO 19011 (at least three days)
- Knowledge of problem-solving techniques or corresponding practical experience
- Successful participation in a VDA 6.8 training course and successfully passed exam
- Evidence of ability to apply the theoretical knowledge in practice in all relevant logistical process steps (e.g. audit report)

Professional experience

At least five years of professional experience in an industrial company, of which at least two years should be in logistics-related areas of activity (see chapter 3.2, preferably same as process elements L1-L7). In-company training periods in conjunction with a completed dual education, e.g. as a warehouse logistics specialist and/or advanced education, e.g. Bachelor of Professional Logistic Management are credited at 50%. A degree in Logistics/Supply Chain is credited at 25%.

3.2 Process-related knowledge of the auditors

The quality of an audit is determined to a large extent by the process-related knowledge of the auditors. There are various ways to gain this knowledge and to use it during an audit. This can for example be done by:

 Getting experts involved when evaluating product/process-specific aspects, if the process auditor does not have the necessary expertise

- Auditors doing their own research prior to the audit, e.g. by consulting specialist literature, online forums and industry standards as well as knowledge databases
- Coordination with internal and external experts
- Drawing conclusions from previous comparable audits, e.g. Global MMOG/LF

In addition to general process expertise, knowledge of supply chain processes is very important. This knowledge can be derived from the following:

- Documented auditing of logistical processes
- Leading or controlling activities within the supply chain (procurement, production, transport, stock keeping, customer management)
- Creation of supply chain concepts
- Approval or control of logistical service providers/suppliers
- Degree or training/continued education with a focus on logistics/supply chain
- Network and community building among auditors, e.g. through professional associations or conferences

To record and expand process expertise or knowledge in the area of logistics/supply chain, it is recommended to set up a knowledge database. The sources of such knowledge can for example be typical errors that have occurred or internal lessons learned. It must be ensured that information (from the customer, from the supplier, or from within the organization) remains confidential.

In addition, it should be noted that questions resulting from the knowledge database do not lead to any additional requirements beyond those contractually agreed. Knowledge databases can for example be made available in the form of Wikis or process-related lists.

3.3 Code of conduct for auditors

- Process auditors must use their professional skills and judgment while respecting the law and upholding the principles of honesty and integrity.
- Process auditors must continually develop their expertise. They
 maintain their knowledge and skills with respect to audit procedures, QM systems, goods and processes as well as specialized
 methods, procedures and relevant standards. They must be familiar

with the quality requirements, the specific risks in relation to the processes they audit, and the possible impact on the respective manufactured goods.

- Process auditors must always behave in a way that does not endanger the image and reputation of their own organization.
- Process auditors should only accept assignments that would not result in any conflict of interests for them.
- Process auditors must only accept assignments that they can carry out properly based on their expertise.
- Process auditors are bound to secrecy regarding confidential information that they have acquired through their professional activities.

4 Notes on conducting remote audits

Process audits according to the present VDA 6.8 audit standard are generally conducted on site. Taking risks factors/influencing factors for auditors, auditees as well as processes into account, remote and/or hybrid audits can in individual cases be carried out. The organization conducting the audit bears overall responsibility for planning the scope/the elements of the audit and selecting the audit method, provided that the customer has not stipulated otherwise. It is advisable to define a company-specific procedure for internal and external audits.

4.1 Definition of a remote audit

Remote audits are defined in ISO 19011 under the term "remote audits" and can be conducted internally as well as externally, like on-site audits.

4.2 Definition of a hybrid audit

Hybrid audits are a combination of a remote audit and an on-site audit.

4.3 Instructions for use

Generally, remote audits cannot constitute a full process audit (L1-L7) in accordance with VDA 6.8. This is due to a lack of transparency during the audit process and due to technical, legal and data protection issues. The same goes for the performance of potential analyses which can only under certain conditions be conducted without an on-site visit to the supplier/service provider. However, provided that risk factors/influencing factors are taken into account, hybrid audits can be considered full audits. The "2/3 rule" regarding the number of evaluation questions is still applied. The privacy and confidentiality requirements remain the same, regardless of whether the audit being planned and conducted is remote/hybrid or on-site. In particular, taking pictures or making videos/audio recordings is not allowed unless both parties have given their express consent.

4.4 Classification of the audit methods based on existing risk factors / influencing factors

An audit should not potentially endanger the life and limb (health) of the auditors/auditees due to on-site conditions which were known in advance. When selecting a suitable audit method (on-site audit, remote audit, hybrid

audit), the criticality of the project phase and the position in the supply chain, the previous performance and aspects related to the location are particularly important. The following table provides an overview of the audit methods, including a classification of the risk factors/influencing factors.

Table 4-1: Overview of audit methods, including a classification of the risk factors/influencing factors

Type 1 High process risk	Type 2 Medium process risk	Type 3 Low process risk
High supply criticality	Medium supply criticality	Low supply criticality
e.g. new supplier, Complexity of product handling, product in- novation, design ver- sion diversity, con- veyor stopping part, lack of automotive ex- perience	e.g. critical in the past, split capacity, complexity of the supply chain, par- allel flows, Subcontracting of lo- gistical service provid- ers	e.g. Multiple supplier strat- egy, standard parts
High process quality risks	Medium process quality risks	Low process quality risks
process quality	process quality	process quality
process quality risks e.g. unknown pro- cesses, new products, high level of innova-	process quality risks	process quality risks e.g. products and processes are familiar, processes have al-
process quality risks e.g. unknown pro- cesses, new products, high level of innova- tion	process quality risks e.g. unknown location	process quality risks e.g. products and processes are familiar, processes have already been audited

^{*} Remote-Audits are possible as an alternative to an on-site audit

Note: The most negative evaluation is the deciding factor when choosing the audit method.

4.5 Suitability of individual process elements/questions for conducting remote audits within the scope of the potential analysis

Table 4-2: Overview of suitable/conditionally suitable elements for a remote potential analysis

VDA 6.8	Suitable	Conditionally suitable
L1-L4, L7	Х	
L5.3	Х	
L5.5	Х	
L6.3	Х	
L6.5	Х	
L5.1, L5.2, L5.4, L5.6		(X)
L6.1, L6.2, L6.4, L6.6		(X)

⁽x) = suitable/conditionally suitable, depending on process risks.

5 Potential analysis

5.1 Definition

A VDA 6.8 process audit is used to evaluate existing processes. The potential analysis, however, means using a shorter questionnaire to evaluate both potential suppliers/service providers and new processes/concepts before implementation and to verify their suitability in regular operation within the supply chain.

The analysis is used to gauge the potential to meet the requirements for the requested goods and associated processes.

The analysis takes into account the supplier's/service provider's experience and skills regarding the development and production of the scope of services requested, as well as their ability to fulfill customer-specific requirements for planning and process implementation.

The assessment is based on existing processes for comparable services and is only valid for the given location.

A potential analysis can be used:

- As an approval element in line with the nomination of new suppliers/service providers prior to contract award
- To predict the quality capability of the assessed supplier/ service location for planning and process implementation
- To minimize risk during the project and implementation stage of new processes (e.g. new location, location expansion, new logistical concepts, etc.)

In case of a change of supplier/service provider (not project-specific) or a site relocation

5.2 Prerequisites

Given that no contractual relationship exists between the customer and the potential new suppliers/service providers during the inquiry and quotation stages, an agreement should at least be made regarding confidentiality, photo permission and access permission. Occupational safety aspects must be taken into account.

5.3 Preparation

Obtaining information in preparation for the potential analysis is of particular importance. In order to obtain information, it is essential to ask the prospective supplier to provide a self-assessment as well as for the customer to do their own research.

To prepare, a self-assesment from MMOG/LE or from this VDA 6.8 volume can be used.

5.4 The process of conducting a potential analysis

The following diagram illustrates the process of conducting a potential analysis. The evaluation questions in a potential analysis are asterisk questions from elements L1 to L7.

The asterisk questions of process elements L1 to L3 can be used both for new processes ("Greenfield") and existing processes ("Brownfield").

The asterisk questions of process elements L1 to L3 can be audited either together or separately in the early stages of a project, e.g. in Greenfield projects. The asterisk questions of process elements L4 to L7 can be applied to the auditing of pre-series-production and series production processes.

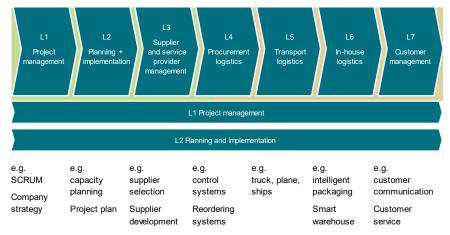


Figure 5-1: The process of conducting a potential analysis

5.5 The evaluation of a potential analysis

A separate evaluation is required for the potential analysis because the objective here is less to arrive at a classification in percentage-terms and more to decide on "suitable" or "not suitable".

The evaluation the potential analysis is based on the evaluation of the asterisk questions.

Each question is evaluated in terms of fulfillment of the respective requirement and the risk involved.

If a question is not evaluated (shown as n.e.), the reason for this must be stated. A maximum of 3 questions may be marked n.e.; this only applies to questions without an asterisk. Otherwise, the results may no longer be comparable.

The result of the evaluation is based on the traffic light system ("red", "yellow" or "green").

Points	Evaluation of compliance with individual requirements
10	Requirements met in full; without deviations
8	Requirements predominantly met**; minor deviations
6	Requirements partially met; medium to major deviations
4	Requirements insufficiently met; severe deviations
0	Requirements not met

⁺⁺⁾ The term "predominantly" means that there are only individual cases in which fulfillment of the requirements could not be proven, and there are no special risks.

If a question is marked "8, 6, 4 or 0", the findings and the relevant evidence must be documented.

The overall assessment result of the potential analysis is calculated from the number of questions rated as red/yellow/green:

The overall assessment result of the potential analysis is calculated from the total compliance level of the asterisk questions of the relevant process elements.

 E_{Pot} [%] = $\frac{Total\ points\ awarded\ for\ all\ evaluated\ asterisk\ questions}{Total\ possible\ points\ for\ these\ asterisk\ questions}$

Classi- fication	Level of compliance E_{Pot} or $E_{Pot(Pn)}$ [%]	Designation of the classification
green	E_{Pot} or $E_{Pot(Pn)} \ge 90$	Approved supplier/ser- vice provider
yellow	$80 \le E_{Pot} \text{ or } E_{Pot(Pn)} < 90$	Controlled supplier/ser- vice provider
red	E_{Pot} or $E_{Pot(Pn)} < 80$	Blocked supplier/service provider

A positive potential analysis result ("green", "yellow") does not necessarily lead to a contract being awarded.

A negative potential analysis result ("red") excludes a contract award.

Interpretation of results

Green = Fully approved supplier/service provider

The supplier/service provider has the potential to meet the customer's requirements to the extent required and may be considered for awarding a contract.

The customer can award a contract for the project without restriction.

Yellow = Controlled supplier/service provider

With regard to the scope of products requested, a contract can only be awarded under certain conditions. In some cases, the supplier/service provider needs support from the customer in order to meet the requirements of the project.

Note: Conditions must be specified between the relevant quality and procurement departments.

Red = Blocked supplier/service provider

It is not possible to award a contract covering the project in question.

Note:

In individual cases (e.g. if there is no alternative supplier/service provider), the management board can make the decision to award a contract. In this case, qualification measures must be taken, and safeguarding measures must be initiated, implemented and documented.

5.6 Activities after contract award

The results of the potential analysis can be used as input for a total audit of the relevant process elements L1 to L7.

The potential analysis can optionally be used as input for a Global MMOG/LE audit.

5.7 Self-assessment

The self-assesment is conducted in the same way as the potential analysis. It likewise involves using the asterisk questions of the relevant process elements.

The self-assesment can be conducted internally before the potential analysis or total audit.

The result of the self-assesment can be exchanged with potential customers or used in the optimization of processes.

6 Evaluation of supply chain process audit

6.1 Evaluation of individual questions

Each question is evaluated in terms of fulfillment of the respective requirements and the risk involved. For each question, 0, 4, 6, 8 or 10 points can be awarded. The number of points awarded is based on proven fulfillment of the requirements as well as the risk assessment for the processes in the supply chain.

Number of points	Evaluation of compliance with individual requirements
10	Requirements met in full; without deviationsrisks
8	Requirements predominantly met++; minor deviations/risks
6	Requirements partially met; medium to major deviations/risks
4	Requirements insufficiently met; severe deviations/risks
0	Requirements not met

⁺⁺⁾ The term "predominantly" means that there are only individual cases in which fulfillment of the requirements could not be proven, and there are no special risks.

The following table serves as a guideline for the appropriate allocation of points when evaluating the questions:

Risk perspective			Probability of occur- rence	
Process	Product	Customer	Not sys- tematic	system- atic
Requirements and specifica- tions for the pro- cess are fulfilled	No product defects, the product meets the standards	Customer requirements met in full	10	10
Minor deviations in the process which have no effect on the subsequence process	Product complaints but without risk to function, use and further processing	Customer requirements met to a limited degree only	8	6
The process does not always meet the de- fined require- ments, and this has an impact on the supply chain	Product complaints with effect on function, use and further processing as well as risk of increased costs within the supply chain	Customer re- quirements par- tially met	6	4
The process does not meet the defined requirements, and this has a significant impact on the customer or on the supply chain	Product complaints with significant effect on function, use and further processing as well as increased costs within the supply chain	Customer requirements insufficiently met; customer is dissatisfied	4	0
Process is not suitable for en- suring compli- ance with the defined require- ments	Product complaints; products cannot be used; downstream process is not possi- ble	Customer requirements not met; not acceptable from the customer's point of view	0	0

If there are several findings for the evaluation of a single question, the individual finding which is associated with the highest risk is decisive for the evaluation of the respective question.

Systematic errors are defined as recurring errors with the same deviation, in accordance with the process risk.

The auditor may require immediate actions depending on the risk associated with the findings.

If a question is not evaluated (n. e.), the reason for this must be stated. At least 2/3 of the questions for each audited process element (L1 – L7) or process step (in L6) must be evaluated.

If corrective actions from previous audits are not implemented, this can also be regarded as a case of non-conformity, e.g. in the "cause analysis", "implementation of measures", "meeting customer requirements" questions.

Questions pertaining to a special risk for the supply chain (* questions)

In the process elements, questions associated with special risks product and process risks are marked with an asterisk (*-question). These special risks are already taken into account in the downgrading rules (see section 6.3). The evaluation is carried out in the same manner as for the remaining questions. Consequently, *-questions are not evaluated more harshly than other questions.

The questions make up the critical path (E_{Kn}) and are indicated in a total result and for each process element.

6.2 Detailed evaluation

Evaluation of the process elements and the individual process steps in L6.

Process element

The compliance E_{Ln} of a process element (L1, L2, ..., L7) is calculated as:

$$E_{ln}[\%] = rac{ ext{Total of } \textit{awarded points} ext{ for the relevant questions}}{ ext{Total of all } \textit{points possible} ext{ for the relevant questions}}$$

Individual process step

The questions from L6 are used for the evaluation of the individual process steps. All questions from L6 can be answered for each process step. The compliance level E_n of each process step can be calculated as follows:

$$En = \frac{Total\ points\ awarded\ for\ the\ L6\ questions\ for\ the\ process\ step}{Total\ points\ possible\ for\ the\ L6\ questions\ for\ the\ process\ step}$$

Critical path

The compliance E_{Kn} of a critical path in the process elements (L1, L2, ..., L7) is calculated from the evaluation of the * questions:

$$E_{Kn} = \frac{\text{Total of } \textit{awarded points} \text{ for } *-\text{questions}}{\text{Total of all } \textit{points possible} \text{ for } *-\text{questions}}$$

Overview of results

Result	Designation	Description
Evaluation of a process element L1 – L7	E_{L1-L7}	Individual result
Evaluation of a critical path	E_{Kn}	Risk assessment
Overall assessment	E_G	Result of all audited elements

The overall assessment only applies to the audited scope and cannot be applied to the entirety of the supplier's/service provider's operations.

6.3 Evaluation and downgrading rules

Compliance level of the process elements

Process elements	Level of compli- ance
Project management and strategy (L1)	E_{L1}
Planning and implementation of logistical processes (L2)	E_{L2}
Supplier and service provider management (L3)	E_{L3}
Procurement logistics (L4)	E_{L4}
Transport logistics (L5)	E_{L5}
In-house-logistics (L6)	E_{L6}
Customer management (L7)	E_{L7}

Overall level of compliance

The overall compliance E_G for the process audit is calculated as follows: $E_G = \frac{\textit{Total of points awarded for all evaluated questions}}{\textit{Total of points possible for these questions}}$

Each process element can be evaluated separately and independently of the other elements. In the overall assessment of multiple process elements and, if applicable, process steps in L6, the total of all points awarded is divided by the total of all points possible and constitutes the overall compliance level.

The process elements are not weighted. The elements are applied as shown in chapter 2.

If during a specific audit, individual process elements from the overall questionnaire are evaluated, the result is calculated only on the basis of the evaluated process elements.

It must be specified in the audit report which process elements have been used in the evaluation.

Example L5/L6/L7

If process elements L5, L6 and L7 are evaluated (e.g. auditing of a series production process after project award), the result is calculated as follows:

$$E_{G(L5,L6,L7)}[\%] = \frac{Total\ points\ awarded\ for\ all\ evaluated\ questions}{Total\ possible\ points\ for\ these\ questions}$$

The label $E_{G(L5,L6,L7)}$ is selected to designate the evaluated process elements.

Overall result

The overall result is rounded to the nearest percentage point.

Classi- fication	Level of compliance E_G or $E_{G(Ln)}$ [%]	Designation of the Classification
А	E_G or $E_{G(Ln)} \ge 90$	able to meet quality requirements
В	$80 \le E_G \text{ or } E_{G(Ln)} < 90$	able to meet quality requirements to some extent
С	E_G or $E_{G(Ln)} < 80$	not able to meet quality requirements

Level of compliance for partial audits

To classify the level of compliance in a partial audit, the percentages for the partial audit (e.g. $E_{G(L5,L6,L7)}$) are compared to the benchmarks as given above (at least 80% for a "B", able to meet quality requirements to some extent; or at least 90% for "A", able to meet quality requirements).

Downgrading rules

Results from the process elements and sub-elements of L6 or process steps are factored in as follows in the downgrading rules and documented in the audit report.

Reasons for downgrading from A to B despite compliance level E_G or $E_{G(In)} \ge 90 \%$

- At least one process element (L1 to L7) is evaluated as having a compliance level of $E_L < 80 \,\%$
- At least one process step (E1 to En) is evaluated as having a compliance level of $E_n < 80 \,\%$
- The overall assessment of the questions pertaining to a special risk for the supply chain (* question) is < 80 %
- 4 points are awarded for at least one *-question
- 0 points are awarded for at least one question in the process audit

Reasons for downgrading to C despite compliance level

 E_G or $E_{G(Ln)} \geq 90 \%$

- At least one process element (L1 to L7) is evaluated as having a compliance level of E_P < 70 %
- At least one process step (E1 to En) is evaluated as having a compliance level of $E_n < 70\,\%$
- The overall assessment of the questions pertaining to a special risk for the supply chain (* question) is < 70 %
- 0 points are awarded for at least one *-question

When applying the downgrading rules (process element or process steps), the individually calculated results EL_n and E_n are rounded to the nearest percentage point.

6.4 Using the questionnaire (process elements L1 to L7)

The questionnaire forms the basis of the auditor's work. The auditor selects the relevant process elements for the audit depending on the phase of the product life cycle (see chapter 2.2). Additional specific requirements can be added to the questions depending on the supply chain risks identified.

Structure of the questionnaire

The questions for the process elements are structured as follows:

Questions

- Minimum requirements relevant for evaluation
- Examples for implementation
- Why explanatory note

The "examples for implementation" provide a selection of potential applications. The evaluation is carried out based on the "Minimum requirements relevant for evaluation".

For the auditor, the audit consists of two mutually independent activities (see Figure 6-1):

- The auditor asks the auditee open questions to assess compliance with the requirements. The risks identified in the preparations for and during the audit are taken into account.
- Based on the audit findings, the auditor uses closed questions to assess compliance with the requirements.

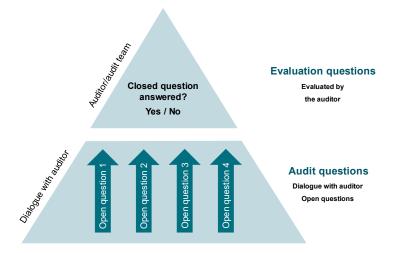


Figure 6-1: Audit pyramid

Each process element can be evaluated separately and independently of the other elements.

If process element L6 (in-house logistics) requires a breakdown into process steps, each step must be specified and evaluated separately.

In addition to the VDA 6.8 questions listed in this volume, it is recommended that a knowledge database be created to store information about the risks

associated with individual products and processes. The experience stored in the knowledge databases can be used in addition to the requirements relevant for the evaluation.

Based on the risk analysis described in chapter 2.4, identified risks must be checked against the questionnaire and integrated into the applicable questions.

6.5 Rules on conducting an audit

An audit can be stopped at the auditor's discretion, for example in the following cases:

- Refusal to disclose necessary information during the audit
- Obvious violations of the law
- The auditee interfering with or endangering the auditor
- Refusal to grant access to areas that are relevant for the audit, despite prior agreement
- Insufficient preparation of the audit on the part of the auditee
- Providing evidently false statements

The reason for stopping the audit must be stated. Audit findings obtained up to the point the audit was interrupted must be documented.

The organization conducting the audit decides whether a new audit should be carried out.

It is recommended to use digital tools for audit implementation and audit evaluation.

6.6 Repeat audit

It must be specified in which cases a repeat audit is necessary. Reasons for conducting a repeat audit can include, for example:

- A specified level of compliance is not reached
- Critical process that is associated with risks
- The requirements according to one or more *-questions are not met (0 points)
- Red-evaluation of a potential analysis

The repeat audit must be carried out within a specified time frame. Within this period of time, the audited organization must initiate measures to effectively rectify the shortcomings.

The scope of the repeat audit must be the same as for the previous audit. Reducing the scope of the audit to a mere test of the effectiveness of the implemented measures is not permissible.

7 Questionnaire

7.1 Overview of questionnaire

L1	Project management and strategy
L1.1	Input
1.1.1*	Are requirements integrated into project management and continuously taken into account?
1.1.2	Is project-specific data and/or information available to the logistical project?
1.1.3	Has the project objective been checked for technical and economic feasibility?
1.1.4	Can logistical targets be derived from a superordinate company strategy?
L1.2	Process flow
1.2.1	Have criteria and processes for the classification of logistical projects been established?
1.2.2	Are the SC functions integrated in the commodity creation process?
1.2.3*	Has a project management strategy (including a project organization) been established?
1.2.4	Has an escalation process, including coordinated communication, been established, and is it effectively implemented?
1.2.5*	Are methods of risk analysis established at the start of the project phase, and are they implemented?

L1.3	Human resources
1.3.1	Have requirement profiles been defined for all required tasks in the project structure?
1.3.2	Is there a concept for utilizing and implementing specialized knowledge outside one's own organization?
1.3.3	Do the employees know their responsibilities and authorizations within the project structure?
1.3.4*	Are the necessary human resources available?
L1.4	Material resources
1.4.1	Is there a suitable IT emergency solution strategy, incl. regular data backup?
1.4.2*	Is there a suitable pervasive IT infrastructure?
1.4.3	Are the workstations set up in accordance with ergonomic and safety principles?
L1.5	Effectiveness and efficiency
1.5.1*	Have suitable parameters been defined for project management, including target values, and are they applied?
1.5.2	Is analyzable process data collected and communicated?
1.5.3	In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?

1.5.4	Are methods of continuous process improvement implemented?
L1.6	Output
1.6.1	Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?
1.6.2	Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?
1.6.3*	Has a handover to the downstream process taken place?
L2	Planning and implementation of logistical processes
L2.1	Input
2.1.1	Is the output of the upstream process integrated into planning and implementation?
2.1.2	Are requirements integrated into supply chain planning and continuously taken into account?
L2.2	Process flow
2.2.1*	Are methods of risk analysis established during the implementation of logistical processes, and are they used?
2.2.2	Are deviations from / changes to the planning status documented and communicated?
2.2.3*	Is material master and material flow data defined in the planning process and continuously monitored?

Has an emergency concept been described for the defined logistical processes and is it tested?
Are the processes for in-house logistics, including packaging and container management, defined in planning, and are they continuously adjusted?
Is there a transport concept for ensuring customized supply?
Are the processes for procurement and supplier management defined in planning, and are they continuously monitored?
Human resources
Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?
Is the qualification concept suitable for qualifying the employees in accordance with the task descriptions?
Do the employees know their responsibility and authorizations regarding the monitoring of SC processes?
Are the necessary human resources available?
Material resources
Is there a suitable IT emergency solution strategy, incl. regular data backup?
Is there a suitable pervasive IT infrastructure?

2.4.3	Are the workstations set up in accordance with ergonomic and safety principles?
2.4.4	Are the material resources for the supply chain infrastructure planned and fit to represent the entire value stream?
L2.5	Effectiveness and efficiency
2.5.1*	Is progress, including project contents, tracked using milestone plans and communicated?
2.5.2	In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?
2.5.3	Are methods of continuous process improvement implemented?
2.5.4	Are sustainability aspects factored into the planning and implementation of logistical processes?
L2.6	Output
2.6.1*	Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?
2.6.2	Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?
2.6.3	Is the feasibility of the planned logistical processes checked, and is the approval documented?
L3	Supplier and service provider management
L3.1	Input

3.1.1	Is the output of upstream processes integrated into supplier and service provider management?
L3.2	Process flow
3.2.1*	Has a process been defined which ensures that only approved and quality-capable suppliers and service providers are used?
3.2.2*	Is there a service contract, and are compliance obligations analyzed, taken into account and observed?
3.2.3	Has an emergency management plan been agreed with the logistical service providers, and is it effectively implemented?
3.2.4	Is there a complaint process which has been coordinated with the logistical service provider?
3.2.5*	Have the risk transfers and process owners of the process steps been identified, documented and communicated?
3.2.6	Has standardized communication been established between the organization and the service provider?
3.2.7	Is outsourcing to an external service provider planned and controlled?
L3.3	Human resources
3.3.1	Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?
3.3.2	Is the qualification concept suitable for ensuring training in accordance with the task descriptions?
3.3.3	Do the employees know their responsibilities and authorizations in supplier and service provider management?

3.3.4*	Are the necessary human resources available?
L3.4	Material resources
3.4.1	Is there a suitable IT emergency solution strategy, incl. regular data backup?
3.4.2*	Is there a suitable pervasive IT infrastructure?
3.4.3	Are the workstations set up in accordance with ergonomic and safety principles?
L3.5	Effectiveness and efficiency
3.5.1*	Are suitable parameters available in the supplier and service provider management, incl. realistic target values?
3.5.2	Is analyzable supplier-specific data collected and communicated?
3.5.3*	In case of deviations, are causes analyzed and corrective measures checked for effectiveness?
3.5.4	Are methods of continuous process improvement implemented?
3.5.5	Are the supplier and service management processes checked in case of changes?
L3.6	Output

3.6.1*	Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?
3.6.2	Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?
L4	Procurement logistics
L4.1	Input
4.1.1*	Are the logistical plans implemented in procurement logistics?
4.1.2	Is the supplier evaluation and control data integrated into pro- curement logistics?
4.1.3	Are requirements integrated into procurement logistics and continuously taken into account?
4.1.4	Is the planned production volume integrated into material requirements planning?
L4.2	Process flow
4.2.1*	Have processes been established for ensuring that materials are supplied in accordance with demand?
4.2.2	Has a container management system been established in accordance with demand and capacity?
4.2.3*	Have processes and concepts (invetory types) been defined for systematic inventory audits and analyses?
4.2.4	Has an escalation process, including coordinated communication, been established, and is it effectively implemented?

4.2.5*	Does production planning and control take place?
L4.3	Human resources
4.3.1	Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?
4.3.2	Is the qualification concept suitable for ensuring training in accordance with the task descriptions?
4.3.3	Do the employees know their responsibilities and authorizations in procurement logistics?
4.3.4*	Are the necessary human resources available?
L4.4	Material resources
4.4.1	Is there a suitable IT emergency solution strategy, incl. regular data backup?
4.4.2*	Is there a suitable pervasive IT infrastructure?
4.4.3	Are the workstations set up in accordance with ergonomic and safety principles?
4.4.4	Is the availability and corresponding use of the delivery schedule ensured with an EDI standard?
L4.5	Effectiveness and efficiency
4.5.1*	Are suitable parameters available in procurement logistics, incl.

4.5.2	Is analyzable process data collected and communicated?
4.5.3*	In case of deviations, are causes analyzed and corrective measures checked for effectiveness?
4.5.4	Are methods of continuous process improvement implemented?
4.5.5	Are the procurement logistics processes checked in case of changes?
L4.6	Output
4.6.1*	Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?
4.6.2	Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?
L5	Transport logistics
L5.1	Input
5.1.1	Is the output of the upstream process integrated into transport logistics?
5.1.2*	Are compliance obligations integrated into transport logistics and continuously taken into account?
L5.2	Process flow
5.2.1*	Is the cargo handled according to the requirements for transport?

5.2.2	Are the load securing specifications implemented and checked, and are deviations documented?
5.2.3	Are the transport-related special characteristics accounted for?
5.2.4*	Are all relevant specifications for carrying out transports fully recorded and included in instructions?
5.2.5	Are incorrectly performed transport services identified and analyzed, and are appropriate measures taken?
5.2.6	Is there a suitable comprehensive emergency solution and crisis management strategy?
L5.3	Human resources
5.3.1	Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?
5.3.2	Is the qualification concept suitable for ensuring training in accordance with the task descriptions?
5.3.3	Do the employees know their responsibilities and authorizations regarding the monitoring of product and process quality?
5.3.4*	Are the necessary human resources available?
L5.4	Material resources
5.4.1*	Is there a suitable IT emergency solution strategy, incl. regular data backup?
5.4.2	Is there a suitable pervasive IT infrastructure?

5.4.3*	Are suitable means of transport available in order to ensure continuous and quality-compliant material flow?
5.4.4	Is the availability of transportation ensured systematically?
L5.5	Effectiveness and efficiency
5.5.1*	Are suitable parameters available in transport logistics, incl. realistic target values?
5.5.2	Is analyzable process data collected and communicated?
5.5.3*	In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?
5.5.4	Are methods of continuous process improvement implemented?
5.5.5	Are the transport logistics processes checked regularly and in case of changes?
5.5.6	Are ESG aspects factored into the selection of transport types and routes?
L5.6	Output
5.6.1*	Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?
5.6.2	Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?

L6	In-house logistics	
L6.1	Input	
6.1.1	Is the output of upstream processes integrated into in-house logistics?	
6.1.2*	Are compliance obligations integrated into in-house logistics and continuously taken into account?	
6.1.3*	Is the right order data prepared and processed in in-house logistics?	
L6.2	Process flow	
6.2.1*	Are all relevant specifications for providing logistical services recorded and included in instructions?	
6.2.2	Are the load securing specifications implemented and checked, and are deviations documented?	
6.2.3*	Do the defined instructions contain the necessary checks?	
6.2.4*	Are potentially faulty and/or faulty goods or logistical processes identified and measures taken?	
6.2.5	Is the flow of materials and parts secured against mixing/wrong items, and are the special characteristics accounted for?	
6.2.6*	Have processes been established for controlling and monitoring the material flow?	
6.2.7	Have processes been established for controlling and monitoring the transport equipment?	

6.2.8	Has a process been defined for continuous warehouse optimization, and are suitable optimization measures implemented?	
6.2.9*	Are the materials stored/handled appropriately in order to preserve the product characteristics?	
6.2.10*	Are the capacities and flexibilities planned and defined in accordance with customer requirements?	
L6.3	Human resources	
6.3.1	Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?	
6.3.2	Is the qualification concept suitable for ensuring training in accordance with the task descriptions?	
6.3.3*	Do the employees know their responsibilities and authorizations regarding the monitoring of product and process quality?	
6.3.4*	Are the necessary human resources available?	
L6.4	Material resources	
6.4.1*	Is there a suitable IT emergency solution strategy, incl. regular data backup?	
6.4.2*	Is there a suitable pervasive IT infrastructure?	
6.4.3	Are the workstations set up in accordance with ergonomic, product-specific and safety principles?	
6.4.4*	Is the logistical infrastructure capable of meeting the product and process-specific requirements?	

6.4.5	Is the equipment available at the right location and in the right time, quantity and quality?
6.4.6	Is the availability of infrastructure and equipment ensured?
6.4.7	Are containers/load carriers and packaging materials available at the right location and in the right time, quantity and quality?
L6.5	Effectiveness and efficiency
6.5.1*	Have suitable parameters been defined in in-house logistics, including target values, and are they applied?
6.5.2	Is analyzable process data collected and communicated?
6.5.3*	In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?
6.5.4	Are methods of continuous process improvement implemented?
6.5.5	Are the in-house logistics processes checked regularly and in case of changes?
6.5.6	Are ESG aspects taken into account in in-house-logistics?
L6.6	Output
6.6.1*	Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?

6.6.2	Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?	
L7	Customer management	
L7.1	Input	
7.1.1	Is the output of upstream processes integrated into customer management?	
7.1.2*	Are compliance obligations integrated into customer management and continuously taken into account?	
7.1.3	Is the right data available for measuring customer satisfaction?	
L7.2	Process flow	
7.2.1*	Are all relevant specifications for customer management recorded and included in instructions?	
7.2.2*	Does proactive communication take place on all levels, and does this communication include any relevant changes?	
7.2.3	Is outsourcing to an external service provider planned and controlled?	
L7.3	Human resources	
7.3.1	Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?	
7.3.2	Is the qualification concept suitable for qualifying the employees in accordance with the task descriptions?	

7.3.3	Do the employees know their responsibility and authorizations with regard to customer management control?
7.3.4*	Are the necessary human resources available?
L7.4	Material resources
7.4.1	Is there a suitable IT emergency solution strategy, incl. regular data backup?
7.4.2	Is there a suitable pervasive IT infrastructure?
7.4.3	Are the workstations set up in accordance with ergonomic and safety principles?
L7.5	Effectiveness and efficiency
7.5.1*	Have suitable parameters been defined for customer management, including target values, and are they applied?
7.5.2	Is process data consolidated, evaluated and communicated in customer management?
7.5.3*	In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?
7.5.4	Are methods of continuous process improvement implemented?
7.5.5	Are the customer management processes checked regularly and in case of changes?

7.6.1*	Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?
7.6.2	Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?

7.2 Project management/strategy (L1)

Why:

As part of the superordinate company strategy, logistical project management and the supply chain strategy help in the planning, organization and optimization of complex processes. Project management makes it possible to conduct supply chain processes, stock-keeping and transport efficiently and to minimize risks. A good strategy helps with setting long-term goals and identifying risks and boosts logistical capability along the supply chain.

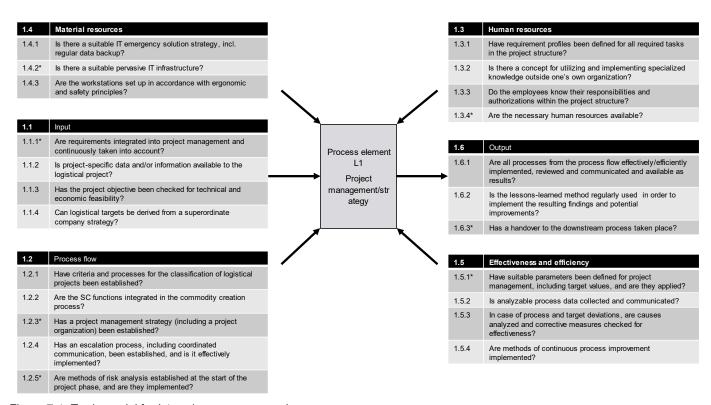


Figure 7-1: Turtle model for L1 project management/strategy

Process element L1: Project management/strategy

L1.1 What goes into the process? Process input

L1.1.1* Are requirements integrated into project management and continuously taken into account?

Minimum requirements relevant for assessment	Examples for imple- mentation
 The following requirements must be taken into account: Customer requirements Internal requirements ESG requirements There must be processes for identifying, evaluating and implementing compliance obligations. 	 Requirement specification with customer requirements Overview of relevant customer requirements Process description for identifying compliance obligations Laws

L1.1.2 Is project-specific data and/or information available to the logistical project?

Minimum requirements relevant for assessment	Examples for imple- mentation
The following data/information is available: Approvals and modifications Budget SCM specifications Contracts Project order	 Project documentation Project structure plan Budget plan Order documents Approved release documents

L1.1.3 Has the project objective been checked for technical and economic feasibility?		
Minimum requirements relevant for evaluation	Examples for implementation	
Feasibility is defined based on clear-cut criteria. There is a positive result, and it is documented.	Feasibility analysis, incl. the results	
L1.1.4 Can logistical targets be derived from a superordinate company strategy?		
Minimum requirements relevant for evaluation	Examples for implementation	
The company strategy includes aspects of supply security. The company strategy includes aspects of information security. The company strategy includes ESG aspects.	 Company strategy Strategy development process 	
L1.2 Process flow: How does the process work?		
L1.2.1 Have criteria and processes been established for the classification of logistical projects?		
Minimum requirements relevant for evaluation	Examples for implementation	

- 1. Criteria have been established for the classification of logistical projects and describe what constitutes a project.
- 2. The defined criteria are used to identify logistical projects.
- 3. A process has been defined for change management in SC processes.
- 4. Strategic goals are taken into account.

- · Catalogue of criteria
- Documented/approved changes

L1.2.2 Are the SC functions integrated in the commodity creation process?

Minimum requirements relevant for evaluation 1. Work contents for the SC functions are defined as part of the project. 2. Relevant supply chain workers are involved in the commodity creation process. 3. Logistical milestones are observed during the commodity creation process. 4. Strategic goals are taken into account. Examples for implementation • Project plan • Milestone plan • Company strategy

L1.2.3* Has a project management strategy (including a project organization) been established?

Minimum requirements relevant for evaluation	Examples for implementation
 There is a project management process, and it is implemented. A change management process has been established. 	Project organization chart, incl. allocation of roles

3. An interdisciplinary project organization Composition of the is specified. project team Project interfaces 4. The customer and the supplier have RACI chart been informed who the relevant contact persons are. 5. Strategic goals are taken into account L1.2.4 Has an escalation process, including coordinated communication, been established, and is it effectively implemented? Minimum requirements relevant for Examples for implemenevaluation tation 1. The project organization and the asso-Internal and external ciated escalation management meet the escalation matrix customer requirements. The criteria for escalation are specified, and measures Action plan are derived in case of non-compliance Communication plan with the specifications. 2. Defined measures are sustainably implemented, and the status is regularly monitored and communicated. 3. Strategic goals are taken into account. L1.2.5* Are methods of risk analysis established at the start of the project phase, and are they implemented?

Minimum requirements relevant for evaluation	Examples for implementation
Project risks have been identified, assessed, and have been mitigated by means of appropriate measures.	FMEAEmergency strategySWOT analysis

- 2. Experiences (especially lessons learned) from ongoing or previous comparable projects are taken into account.
- 3. There is a disaster recover strategy.
- 4. Strategic goals are taken into account.
- 5. Operative environment risks are accounted for.

PESTEL analysis

L1.3 Human resources: What departments, roles, persons support the process?

L1.3.1 Have requirement profiles been defined for all required tasks in the project structure?

Minimum requirements relevant for evaluation

- 1. There is a staff deployment schedule which indicates which position must be filled on the project team at which times.
- 2. The requirement profile for the job forms the basis for the recruiting process and the comparison with the employee profile of potential new hires.
- 3. Activity descriptions
- 4. The required expertise has been described and covers all processes.
- 5. The project members have project experience and bring lessons-learned experience to the table.

Examples for implementation

- Project organization chart
- Qualification matrix
- Evidence of qualifications
- Occupational safety
- Activity description
- Requirement profile
- Proof of training/qualifications (e.g. SCRUM)
- Initial training plan
- Suitable evidence of qualification (e.g. vision test, hearing test, touch test)

- 6. The customer and the supplier have been informed who the relevant contact persons are.
- 7. Strategic goals are taken into account.
- Job description acknowledged by the employee

L1.3.2 Is there a concept for utilizing and implementing specialized knowledge outside one's own organization?

Minimum requirements relevant for evaluation	Examples for implementation
 The project team has the necessary network contacts to be able to bring in technical expertise. The availability of the network contacts is ensured. An appropriate budget is available for external project tasks. Strategic goals are taken into account. 	 Overview of persons with specialized knowledge Stakeholder analysis Training plan Training concept Patent concept Quality and time Qualification matrix First-day briefing Initial training plan with references Briefings (e.g. occupational safety, ESG requirements, data protection)
L.1.3.3 Do the employees know their responsibilities and	

authorizations within the project structure?

Minimum requirements relevant for evaluation

Examples for implementation

- 1. The staff have complete knowledge of their tasks.
- 2. Escalation paths are planned.
- 3. The staff are regularly updated on the project status.
- 4. The response to improperly performed work and/or errors in the process is defined
- 5. The staff identify disruptions in the project progress and are able to initialize appropriate actions.
- 6. Process changes are communicated.

- Function description
- Escalation matrix
- Communication plan
- Response plan to faulty work
- Action plan in case of problems
- Identification of process disturbances
- Safe work conduct/practices
- Work/inspection instructions
- Service agreement

 (e.g. service-level
 agreement, target/actual KPIs)
- Order and cleanliness
- Training on relevant statutory/regulatory requirements
- IT permissions
- Functions and requirements

L1.3.4* Are the necessary human resources available?

Minimum requirements relevant for evaluation 1. There is a concept for preventing fluctuations. 2. There is a staff schedule for specialists. Examples for implementation • Staff schedule • Parameter for fluctuation • Interface matrix

- 3. A set of absence management rules is in place for all activities.
- 4. All activities and roles are mapped in an organization chart or team structure.
- 5. Internal and external interfaces are known.
- 6. A crisis management plan is defined.

- Emergency strategy
- Resource planning, incl. budget
- Documented substitution rules
- Absence planning
- Organization chart
- Q-matrix
 Evidence of qualifications

L1.4 Material resources: What resources are used to implement the process?

L1.4.1 Is there a suitable IT emergency solution strategy, incl. regular data backup?

Minimum requirements relevant for evaluation

- 1. Project Management must, by means of a disaster recovery strategy, define the maximum tolerable downtime for necessary production-related IT elements (e.g. hardware, applications, hosting).
- 2. In case of a failure of IT elements, Project Management must ensure a recovery time without affecting the customer's required arrival dates.
- 3. An archive is available and protected.
- 4. Data must be backed up on redundant and reliable storage media.
- 5. Regular function tests must be conducted for data backup.

Examples for implementation

- Emergency strategy
- Backup plan, incl. escalation levels
- Archiving requirements
- Backup concept
- Emergency information plan
- Function test according to VDA 1
- Customer-specific response times
- TISAX ®

L1.4.2* Is there a suitable pervasive IT infrastructure?

Minimum requirements relevant for evaluation	Examples for implementation	
 Internal and external requirements are observed. Availability is consistently ensured. Relevant interfaces are functional. The IT infrastructure is capable of representing the relevant processes. 	 Network structure plan Hardware and software Overview of access permissions Interface matrix Parameters and system availability Data protection policies 	
L1.4.3 Are the workstations set up in accordance with ergonomic and safety principles?		
Minimum requirements relevant for evaluation	Examples for implementation	
Availability is ensured as of the start of work. Individual needs and physical requirements are taken into account. Escape and rescue routes are visible and kept clear.	 Appropriate lighting Concepts for noise protection Specifications regarding ambient temperature 	

	_	
•	⊢raonom	ic achacte
•		ic aspects

L1.5 Effectiveness and efficiency: How effectively is the process being carried out?

L1.5.1* Have suitable parameters been defined for project management, including target values, and are they applied?

Minimum requirements relevant for evaluation	Examples for implementation
Process-specific parameters are defined, monitored according to risk and communicated.	 Project progress Milestones Action plan Communication plan Risk estimation Resource utilization
Targets are agreed, specific, measurable, attainable, realistic and scheduled.	
A risk-based target/actual comparison is conducted.	
4. The timeliness of the targets is ensured.	
5. Targets are communicated to all relevant positions in the company.	

L1.5.2 Is analyzable process data collected and communicated?

Minimum requirements relevant for evaluation	Examples for implementation
1. The necessary process parameters (target values) are defined and documented. The actual data is recorded, evaluated and communicated.	Parameter systemsArchiving conceptTraceability specifi-
2. The recorded data can be allocated to processes, the data is available, legible, accessible and archived as specified. Traceability requirements are met.	cations • Parameter definition

3. The data sources for parameter determination are plausible and reasonable. Analyzability must be ensured over a defined time period.

L1.5.3 In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?

Minimum requirements relevant for evaluation

1. If process requirements are not met, immediate actions are taken to fulfill the requirements, until it has been proven that the corrective actions have been effective. The employees are familiar with the immediate actions.

- 2. Suitable methods are implemented to analyze the causes, and customer requirements are taken into account.
- Repeat errors are recorded. A more detailed analysis of the causes must be carried out accordingly.
- 4. Corrective actions are derived, their implementation is monitored and the effectiveness verified.
- 5. Special incidents are documented.
- 6. Deviations from the target value and their causes are documented.

Examples for implementation

- 8D report
- 5 whys method
- Ishikawa diagram
- Action plan
- Audit

L1.5.4 Are methods of continuous process improvement implemented?

Minimum requirements relevant for evaluation	Examples for implementation
The potential for improvement is continuously determined based on findings relating to quality, costs, and services.	AuditLean management
2. A process for continuous improvement of performance capability is applied throughout the company and with all supply chain partners.	 Kaizen 5S FMEA Idea management
3. Risk analyses are regularly updated.	PDCA cycle
Employees are motivated to submit suggestions for continuous improvement.	
L1.6 What is the process result? Process output	
L1.6.1 Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?	

Minimum requirements relevant for evaluation	Examples for implementation
 The minimum requirements from the process flow must be implemented. There is a project plan. A project organization is defined. There is a milestone plan. A resource plan, including budget, is in place. There is a disaster recover strategy. Documentation has been performed. 	 Project plan Strategy Milestone plan Budget plan Catalogue of criteria

8. All process results are archived accord-		
ing to defined criteria.		
L1.6.2 Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?		
Minimum requirements relevant for evaluation	Examples for implementation	
The lessons-learned method regularly updates structures/process contents/tools/targets and strategy.	Lessons-learned da- tabase	
2. Findings from interfaces are taken into account.	 Non-conformity management Improvement program 	
3. Deviations are documented and used for improvement measures.		
4. The implementation is risk-based.		
L1.6.3* Has a handover to the downstream process taken place?		
Minimum requirements relevant for evaluation	Examples for implementation	
Documented acceptance and handover procedures have been completed.	Handover reportMaturity level	

7.3 Planning and implementation of logistical processes (L2)

Why: The objective of planning is to design efficient and effective processes and minimize risks. In the implementation phase, the requirements from the planning phase are implemented. The planning and implementation of logistical processes increases customer satisfaction and reduces costs while maintaining compliance with ESG requirements.

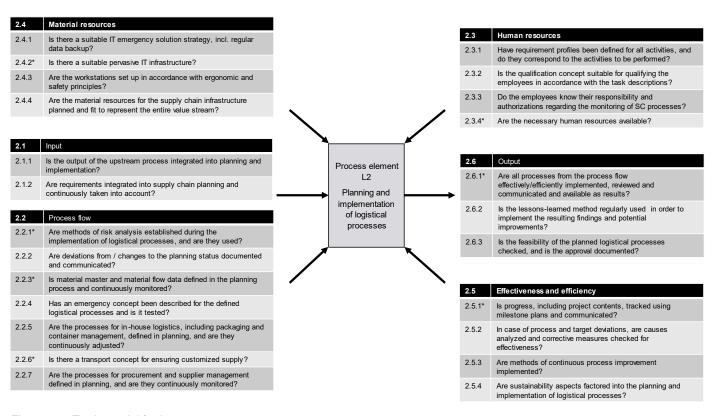


Figure 7-2: Turtle model for L2

Process element L2: Planning and implementation of logistical processes

L2.1 What goes into the process? Process input

L2.1.1 Is the output of the upstream processes integrated into the planning and implementation?

Minimum requirements relevant for evaluation	Examples for implementation
1. The following approved items from 1.6.1 are carried over: - Project plan - Project organization - Milestone plan	 Project plan Strategy Milestone plan Resource planning Budget plan Catalogue of criteria
- Resource planning, incl. budget - Disaster recovery strategy	
A clearly defined work order is available before the start of the process.	
Results from change management are integrated.	
4. Results from CIP are integrated.	
5. The customer's requirements regarding the documentation and release of Free and Open Source Software (FOSS) are taken into account.	

L2.1.2	Are requirements integrated into supply chain planning
	and continuously taken into account?

Minimum requirements relevant **Examples for implementation** for evaluation 1. The following requirements must Lessons-learned databe taken into account: base - customer requirements Non-conformity management - internal requirements Improvement program - ESG requirements Handover report 2. There must be processes for identifying, evaluating and imple-Maturity level menting compliance obligations. Customer-specific re-3. Data and/or information is availaquirements ble for the planning and implementation of logistical processes.

L2.2 Process flow: How does the process work?

L2.2.1* Are methods of risk analysis established during the implementation of logistical processes, and are they

Minimum requirements relevant for evaluation	Examples for implementation
Risks have been identified, assessed, and have been mitigated by means of appropriate measures during planning and implementation.	FMEAPotential analysisSWOT analysisTurtle diagram

- 2. Experiences (especially lessons learned) from ongoing or previous comparable projects are taken into account.
- 3. Identified risks are integrated into instructions/specifications.

L2.2.2 Are deviations/changes from the planning status documented and communicated?

Minimum requirements relevant for evaluation 1. A process has been defined for the change management of planning processes. • Process descriptions • Escalation processes • Change management • Communication plan

L2.2.3* Is material master and material flow data defined in the planning process and continuously monitored?

Minimum requirements relevant for evaluation 1. Material master data is available and accessible. 2. Roles are defined for master data management. 3. A process is established which describes how changes to material mas-

 A process is established which describes how changes to material master data are continuously recorded and communicated to the affected departments.

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L2.2.4 Has an emergency concept been described for the defined logistical processes and is it tested?

Minimum requirements relevant for evaluation 1. Emergency strategies for resource shortages must be in place. 2. Actions are defined in order to ensure customer supply in case of software and/or hardware failure. Examples for implementation • Emergency strategies • Escalation matrix • Replacement systems

L2.2.5 Are the processes for in-house logistics, including packaging and container management, defined in planning, and are they continuously adjusted?

Minimum requirements relevant

1. Packaging and container development is subject to an approval process and accounts for customerspecific and ESG requirements.

for evaluation

- 2. The various packaging levels are defined.
- 3. A process is established for compliant labelling of packaging.
- 4. A supply chain concept is in place for production and warehouse logistics.
- 5. The process descriptions, work instructions and other relevant documents are clearly described with an adequate degree of detail.

Examples for implementation

- Packaging and container concept
- Overview of packaging levels
- Alternative packaging
- Supply chain concept
- Labelling overview
- Recyclable or recycled packaging materials

L2.2.6* Is there a transport concept for ensuring customized supply?

Minimum requirements relevant for evaluation	Examples for implementation
It has been determined which type of transport should be used for which scopes/routes. A process is established for the transport of bottleneck parts and special situations. Time window management The process descriptions, work instructions and other relevant documents are clearly described with an adequate degree of detail.	 Transport concept Route concept Time management Bottleneck management
L2.2.7 Are the processes for procurement and supplier management defined in planning, and are they continuously adjusted?	
Minimum requirements relevant for	Examples for implementa-

Community adjusted:		
Minimum evaluatio	requirements relevant for n	Examples for implementation
1. A proced defined.	ess for supplier selection is	 List of approved suppliers
Evaluates suppliers.	tion criteria are defined for	 Supplier management process
3. The process descriptions, work instructions and other relevant documents are clearly described with an adequate degree of detail.		Audit reports
L2.3	Human resources: What departments, roles, persons support the process?	
L2.3.1	Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?	

Minimum requirements relevant for evaluation	Examples for implementation	
1. The requirement profile for the job forms the basis for the recruiting process and the associated comparison with the employee profile of potential new hires. 2. Activity descriptions are available for every position. 3. A differentiation is made between professional and mental requirements. 4. Schooling, prior knowledge, career and higher education are taken into account. 5. The necessary permissions are defined. 6. Relevant orders are defined. 7. Checks are performed regularly. 8. Workplace-related qualifications are defined.	 Project organization chart Requirements profiles for project members Qualification matrix Evidence of qualifications Occupational safety Activity description Requirement profile Proof of training/qualifications (e.g. SCRUM) Initial training plan Briefings (e.g. occupational safety, ESG requirements) Suitable evidence of qualification (e.g. vision test, hearing test, touch test) Job description acknowledged by the employee 	
L2.3.2 Is the qualification concept suitable for qualifying the		

L2.3.2 Is the qualification concept suitable for qualifying the employees in accordance with the task descriptions?

Minimum requirements relevant for evaluation

- 1. For each position, there is a training schedule based on the work description.
- 2. A qualification matrix is used.
- 3. The type and the scope of the "initial training" are defined.
- 4. The type and the scope of statutory, internal and recurring training are defined.
- 5. The effectiveness of the qualification measures is ensured in terms of quality and time.
- 6. Training is conducted by qualified staff/trainers.
- 7. Training know-how must be demonstrable.
- 8. Qualifications for compliance with special characteristics of in-house logistics must be ensured.
- 9. Workplace-related qualifications are ensured.
- 10. A training concept, including appropriate training documents, is in place.

- Overview of persons with specialized knowledge
- Stakeholder analysis
- Training plan
- Training concept
- Patent concept
- Qualification matrix
- First-day briefing
- Initial training plan with references
- Briefings (e.g. occupational safety, ESG requirements, data protection)
- Confirmation of effectiveness

L2.3.3 Do the employees know their responsibility and authorizations regarding the monitoring of SC processes?

Minimum requirements relevant for evaluation 1. The staff know their work and inspection instructions 2. The staff know their activity description. 3. The staff know the consequences of incorrect execution of work. Examples for implementation • Function description • Escalation matrix • Communication plan

- 4. The response to improperly performed work and/or errors in the process is defined.
- 5. Employees receive regular information on the current standard of quality achieved and are informed about customer complaints.
- 6. Instructions, trainings and inductions provided to the staff as well as proofs of qualification are documented.
- 7. In case of changes to processes, trainings/instructions are provided and documented.

- Response plan to faulty work
- Action plan in case of problems
- Identification of process disturbances
- Safe work conduct/practices
- Work/inspection instructions
- Service agreement (e.g. service-level agreement, target/actual KPIs)
- Order and cleanliness
- Training on relevant statutory/regulatory requirements
- IT permissions
- Functions and requirements

L2.3.4* Are the necessary human resources available?

Minimum requirements relevant for evaluation 1. There is a staff schedule for all shifts. The staff schedule takes into account the required number of qualified employees. 2. Variations in the production volume are taken into account. Examples for implementation • Staff schedule • Parameter for fluctuation • Interface matrix

- 3. A set of absence management rules is in place for all activities.
- 4. All activities and roles are mapped in an organization chart or team structure.
- 5. A crisis management plan is defined.

- Emergency strategy
- Resource planning, incl. budget
- Documented substitution rules
- Absence planning
- Organization chart
- Q-matrix
- Evidence of qualifications

L2.4 Material resources: What resources are used to implement the process?

L2.4.1 Is there a suitable IT emergency solution strategy, incl. regular data backup?

Minimum requirements relevant for evaluation

- 1. The company must, by means of a disaster recovery strategy, define the maximum tolerable downtime for necessary production-related IT elements (e.g. hardware, applications, hosting).
- 2. In case of a failure of IT elements, the company must ensure a recovery time without affecting the customer's required arrival dates.
- 3. Archive is available and protected.
- 4. Data must be backed up on redundant and reliable storage media.
- 5. Regular function tests must be conducted for data backup.

- Emergency strategy
- Backup plan, incl. escalation levels
- Archiving requirements
- Backup concept
- Emergency information plan
- Function test according to VDA 1

	 Customer-specific response times TISAX ®
L2.4.2* Is there a suitable pervasive	IT infrastructure?
Minimum requirements relevant for evaluation	Examples for implementation
Internal and external requirements are observed. Availability is consistently ensured. Relevant interfaces are functional. The IT infrastructure is capable of representing the relevant processes.	 Network structure plan Hardware and software Overview of access permissions Interface matrix Parameters and system availability Data protection policies
L2.4.3 Are the workstations set of nomic, product-specific a	up in accordance with ergo- nd safety principles?
Minimum requirements relevant for evaluation	Examples for implementation
Availability is ensured as of the	Appropriate lighting

- Office/space concepts
 Order and cleanliness
 - Escape and rescue routes
 - Ergonomic aspects

L2.4.4 Are the material resources for the supply chain infrastructure planned and fit to represent the entire value stream?

Minimum requirements relevant for evaluation

Examples for implementation

- 1. A quantity structure is provided.
- 2. The labelling of the individual warehouse functional areas and routes is ensured.
- 3. Stock receipt areas have adequate protection from the elements.
- 4. The unloading zone has adequate capacity for unloading.
- 5. Adequate storage spaces are available.
- 6. Containers: labelling, visualization/ internal container label (operating materials)

- Order and cleanliness
- Labelling concept
- Definition of functional areas
- Layout
- Definition of storage systems (e.g. shelf, high rack, paternoster rack, etc.)
- Internal transport equipment
- Test certificates of work equipment
- L2.5 Effectiveness and efficiency: How effectively is the process being carried out?

L2.5.1* Is progress, including project contents, tracked using milestone plans and communicated?

Minimum requirements relevant for evaluation	Examples for implementation
The level of compliance is documented according to the project plan. L2.5.2 In case of process and targets.	 Milestone plan Maturity level status Project plan Level of compliance SCRUM get deviations, are causes ana-
lyzed and corrective meas ness? Minimum requirements relevant for evaluation	Examples for implementation
1. If process requirements are not met, immediate actions are taken to fulfill the requirements, until it has been proven that the corrective actions have been effective. The employees are familiar with the immediate actions. 2. Suitable methods are implemented to analyze the causes, and customer requirements are taken into account. 3. Repeat errors are recorded. A more detailed analysis of the causes must be carried out accordingly. 4. Corrective actions are derived, their implementation is monitored and the effectiveness verified.	8D report

6. Deviations from the target value and their causes are documented.	
L2.5.3 Are methods of continuous pr mented?	ocess improvement imple-
Minimum requirements relevant for evaluation	Examples for implementation
 The potential for improvement is continuously determined based on findings relating to quality, costs, and services. A process for continuous improvement of performance capability is applied throughout the company and with all supply chain partners. Risk analyses are regularly updated. Employees are motivated to submit suggestions for continuous improvement. 	 5S Audits CIP KAIZEN Six Sigma Idea management
L2.5.4 Are sustainability aspects fact implementation of logistical processe	ored into the planning and s?
Minimum requirements relevant for evaluation	Examples for implementation
Internal and external requirements are considered.	Requirement specification
 Packaging and container develop- ment accounts for customer-specific and ESG requirements and is moni- tored. 	Customer guidelinesPackaging standardsContract

L2.6	What is the process result? Process output	
L2.6.1*	Are all processes from the p ciently implemented, review available as results?	
Minimum evaluatio	requirements relevant for n	Examples for implementation
planning a proved acc 2. The foll completed - infrastrud - work institution - material - control p - performate requirement - qualificate mented accounts. 3. All processors	cture plan truction master data plan ance test based on customer	 Milestone plan Handover reports Resource planning, incl. budget Results from performance tests Qualification matrix ERP system Maturity level
L2.6.2 Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?		
Minimum evaluatio	requirements relevant for n	Examples for implementation

- 1. The lessons-learned method regularly updates structures/process contents/tools/ targets and strategy.
- 2. Findings from interfaces are taken into account.
- 3. Deviations are documented and used for improvement measures.
- 4. The implementation is risk-based.

- Lessons-learned database
- Action list
- FMEA/Turtle
- Improvement program
- Non-conformity management
- Qualification matrix

L2.6.3 Is the feasibility of the planned logistical processes checked, and is the approval documented?

Minimum requirements relevant for Examples for

1. It is verified that all relevant requirements have been met during the planning and implementation of logistical processes.

evaluation

2. All the tasks/requirements defined in project management (L1) are taken into account in the planning and implementation of logistical processes.

- Results from feasibility analysis
- POT analysis
- Audit (e.g. VDA6.3, MMOGLE)
- Handover report
- Supply chain concept
- Self-assessment
- Deming Cycle
- Daily Scrum
- Sprint Review

7.4 Supplier and service provider management (L3)

Why: Efficient supplier and service provider management allows for reliable material supply and helps to minimize risks with

regard to quality and compliance.

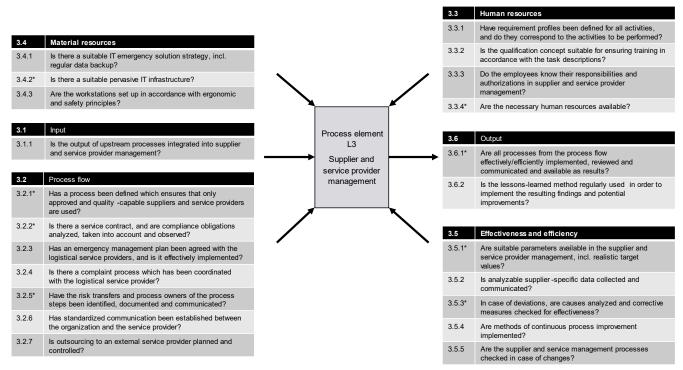


Figure 7-3: Turtle model for L3 supplier and service provider management

Process element L3: Supplier and service provider management

L3.1 What goes into the process? Process input

L.3.1.1 Is the output of upstream processes integrated into supplier and service provider management?

Minimum requirements relevant for evaluation	Examples for implementation
The following results/documents are provided:	Master plan
- Feasibility analysis	Lessons learned
- Lessons learned	Negative examples
- Results from project management and logistical planning	Project structure plan -
2. A work order is provided.	 Reports

L3.2 Process flow: How does the process work?

L3.2.1* Has a process been defined which ensures that only approved and quality-capable suppliers and service providers are used?

Minimum requirements relevant for evaluation	Examples for implementation
The process descriptions, work instructions and other relevant documents are clearly described with an adequate degree of detail.	 Process plans Audit results List of approved suppliers/service providers

- 2. Only quality-capable logistical service providers are selected, in accordance with established criteria (e.g. Q-capability, Q-performance):
- 3. Only logistical service providers who have received a positive rating in accordance with VDA 6.8 or GMMOG/LE are nominated.
- 4. Risks in the supply chain (internal/external) are identified, evaluated and mitigated using suitable measures.
- 5. In supplier development, defined measures are monitored.
- 6. Interfaces are defined and documented.
- 7. Supply Chain participates in relevant procurement panels for selecting logistical service providers.

- Certificates (QM systems)
- Quality performance overview of suppliers
- Defined criteria for the selection of suppliers
- Quality capability evaluation based on KPIs
- Escalation level
- Audit results of the suppliers

L3.2.2* Is there a service contract, and are compliance obligations analyzed, taken into account and observed?

Minimum requirements relevant for evaluation	Examples for implementation
For the performance of logistical processes by service providers, the scope of services is contractually agreed and monitored.	ContractsAgreed parametersProofs of performance

- 2. Logistical quality targets are part of this agreement.
- 3. Consequences are defined for non-compliance with agreements.
- 4. The analysis of relevant compliance obligations and their fulfillment is monitored.
- Certificates (QM systems)
- Feasibility analysis

L3.2.3 Has an emergency management plan been agreed with the logistical service providers, and is it effectively implemented?

P 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		
Minimum requirements relevant for evaluation	Examples for implementation	
A documented emergency management plan, including responsibilities and escalation levels, is agreed with logistical service providers. The emergency concept is based on defined risks.	 Emergency concepts Supply bottleneck Force majeure Shortage of material resources Shortage of human resources 	
L3.2.4 Is there a complaint process which has been coordinated with the logistical service provider?		
Minimum requirements relevant for evaluation	Examples for implementation	

- 1. Specifications are defined for the tracking and documentation of logistical complaints.
- 2. A process is defined for processing complaints, including relevant customer specifications.
- 3. A fault correction process is defined, including suitable methods.
- 4. Supply is ensured by means of immediate actions.
- 5. Processes are defined for compensation (e.g. recovery) of additional costs.

- Escalation process
- Complaint guidelines
- Work instructions
- List of contact persons

L3.2.5* Have the risk transfers and process owners of the process steps been identified, documented and communicated?

Minimum requirements relevant for evaluation	Examples for implementation
Risk transfers are contractually regulated and known to all relevant parties.	 Contracts Process flow diagrams RACI chart INCOTERMS Provisions of individual contracts

L3.2.6	Has standardized communication been established
	between the organization and the service provider?

Minimum requirements relevant for **Examples for implementation** evaluation 1. Changes pertaining to logistical services are communicated in a timely Shopfloor manageand complete manner. ment, incl. service pro-2. Interfaces and contact persons are vider defined for the organization and the Regular communicaservice provider. tion List of contact persons, 3. There is a regular exchange on proincl. emergency concess performance and target achievetact ment. In case of target deviations, cor-IT requirements rective measures are defined and im-Access permissions plemented. Customer feedback 4. The use and application of an Electronic Data Interface (EDI) are defined. 5. Access to the relevant customer

L3.2.7 Is outsourcing to an external service provider planned and controlled?

Minimum requirements relevant for evaluation	Examples for implementation
Scopes of performance which are assigned to external service providers are defined.	 Inventory transparency at all stages of production Dispatch note EDI

platforms is provided.

- 2. Responsibility for the control of external service providers is regulated and integrated into the supply chain.
- 3. Rules for communication with external service providers are defined, and are known to all participants.
- 4. The dispatch control for direct supply by the external service provider to the customer is defined.

- Schedule tracking
- Shipping documents
- Transport frequency

L3.3 Human resources: What departments, roles, persons support the process?

L3.3.1 Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?

Minimum requirements relevant for evaluation

- 1. The requirement profile for the job forms the basis for the recruiting process and the associated comparison with the employee profile of potential new hires.
- 2. Activity descriptions are available for every position.
- 3. A differentiation is made between professional and mental requirements.
- 4. Schooling, prior knowledge, career and higher education are taken into account.

- Activity description
- Requirement profile
- Proof of training/qualifications
- Customer-specific requirements
- Q-matrix
- Initial training plan
- Briefings (e.g. occupational safety, ESG requirements)
- Suitable evidence of qualification (e.g. vision test, hearing test, touch test)

 Supplier evaluation methods (e.g. audit, target compliance, statistics)
 Quality procedures (e.g. 8D, 5W)
 Qualification of sup- plier auditor
 Knowledge of foreign languages
 Job description acknowledged by the employee

L3.3.2 Is the qualification concept suitable for ensuring training in accordance with the task descriptions?

 1. For each position, there is a training schedule based on the work description. 2. A qualification matrix is used. 3. The scope of the "first-day briefing" is defined. 4. The effectiveness of the qualification measures is ensured. 5. Training is conducted by qualified trainers. Initial training plans Patent concept Training on the job Occupational safety Training plan Qualification matrix First-day briefing Initial training plan with references Handling of goods 	Minimum requirements relevant for evaluation	Examples for implementation
(e.g. use of han- dling icons)	schedule based on the work description. 2. A qualification matrix is used. 3. The scope of the "first-day briefing" is defined. 4. The effectiveness of the qualification measures is ensured. 5. Training is conducted by qualified train-	 Patent concept Training on the job Training concept Occupational safety Training plan Qualification matrix First-day briefing Initial training plan with references Handling of goods (e.g. use of han-

L3.3.3 Do the employees know their responsibilities and authorizations in supplier and service provider management?

Minimum requirements relevant for evaluation 1. The staff know their work and pro-

- cess instructions.
- 2. The staff know their activity description.
- 3. The staff know the consequences of incorrect execution of work.
- 4. The staff have access to the supplier selection and assessment status.
- 5. Instructions, trainings and inductions provided to the staff as well as proofs of qualification are documented.
- 6. In case of changes to processes, trainings/instructions are provided and documented.

- Emergency plans/responsibility matrix
- Areas of expertise
- Interface delimitations
- Change logs,
- Activity description
- Identification of process disturbances
- Safe work conduct/practices
- Work/inspection instructions
- Blocking/unblocking authorizations
- Service agreement (e.g. service-level agreement, target/actual KPIs)

L3.3.4* Are the necessary human re	Order and cleanliness Training on relevant statutory/regulatory requirements IT permissions Functions and requirements sources available?
Minimum requirements relevant for evaluation 1. There is a staff schedule which takes into account the required number of qualified employees (qualification matrix). 2. A set of absence management rules is	Staff schedule Minimum staffing Staff requirement Documented sub-
in place for all activities.3. All activities and roles are mapped in a organization chart or team structure.	stitution rules, • Absence planning
L3.4 Material resources: What resources are used to implement the process?	
L3.4.1 Is there a suitable IT emergency solution strategy, incl. regular data backup?	
Minimum requirements relevant for evaluation	Examples for implementation

- 1. An IT emergency solution is defined.
- 2. An archive is available and protected.
- 3. Data must be backed up on redundant and reliable storage media.
- 4. Regular function tests must be conducted for data backup.
- Customer-specific response times
- Emergency strategy
- Backup plan, incl. escalation levels
- Archiving requirements
- Backup concept
- Emergency information plan
- Function test according to VDA 1

L3.4.2* Is there a suitable pervasive IT infrastructure?

Minimum requirements relevant for evaluation

- 1. Internal and external requirements are observed.
- 2. Availability is consistently ensured.
- 3. Relevant interfaces are functional.
- 4. The IT infrastructure is capable of representing the relevant processes.

Examples for implementa-

- Network structure plan
- Hardware and software
- Overview of access permissions
- Interface matrix
- Parameters and system availability
- Data protection policies

L3.4.3 Are the workstations set up in accordance with ergonomic and safety principles?

Minimum requirements relevant for evaluation	Examples for implementation	
 Availability is ensured as of the start of work. Individual needs and physical requirements are taken into account. Escape and rescue routes are defined and clearly indicated. 	 Appropriate lighting Concepts for noise protection Specifications regarding ambient temperature Workplace analysis Hazard assessments Office/space concepts Order and cleanliness Escape and rescue routes Ergonomic aspects 	
L3.5 Effectiveness and efficiency: How effectively is the process being carried out?		
L3.5.1* Are suitable parameters available in the supplier and service provider management, incl. realistic target values?		
Minimum requirements relevant for evaluation	Examples for implementation	
 Process-specific targets are defined, monitored and communicated. Targets are agreed, specific, measurable, attainable, realistic and scheduled. 	 Delivery reliability Rate of error in delivery Supplier controlling 	

- 3. A risk-based target/actual comparison is conducted.
- 4. The timeliness of the targets is ensured.
- 5. Targets are communicated to all relevant positions in the company.
- Early indicators of target compliance
- Supplier assessment
- Delivery quality

L3.5.2 Is analyzable supplier-specific data collected and communicated?

Minimum requirements relevant for evaluation

- 1. The necessary process parameters (target values) are defined and documented. The actual data is recorded, evaluated and communicated.
- 2. The recorded supplier-specific data can be allocated to processes, the data is available, legible, accessible and archived as specified. Traceability requirements are met.
- 3. The data sources for parameter determination are plausible and reasonable. Analyzability must be ensured over a defined time period.

Examples for implementation

- Master data maintenance
- Change management
- Supplier portal
- Audit results
- Complaint management

L3.5.3* In case of deviations, are causes analyzed and corrective measures checked for effectiveness?

Minimum requirements relevant for evaluation

- 1. If process requirements are not met, immediate actions are taken to fulfill the requirements, until it has been proven that the corrective actions have been effective. The employees are familiar with the immediate actions.
- 2. Suitable methods are implemented to analyze the causes, and customer requirements are taken into account.
- 3. Repeat errors are recorded. A more detailed analysis of the causes must be carried out accordingly.
- 4. Corrective actions are derived, their implementation is monitored and the effectiveness verified.
- 5. Special incidents are documented.
- 6. Deviations from the target value and their causes are documented.

- 5W
- PDCA cycle
- Ishikawa diagram
- Value stream analysis
- 8D report
- Portal result processing
- Process FMEA
- Deviation permission
- Waivers

L3.5.4 Are methods of continuous process improvement implemented?

Minimum requirements relevant for evaluation

- 1. The potential for improvement is continuously determined based on findings relating to quality, costs, and services.
- 2. A process for continuous improvement of performance capability is applied within supplier management and with all supply chain partners.

- CIP documentation
- Suggestion scheme
- Evidence for implemented lessons learned

3. Risk analyses are regularly updated.	
Employees are motivated to submit suggestions for continuous improvement.	
L3.5.5 Are the supplier and service checked in case of changes?	
Minimum requirements relevant for evaluation	Examples for implementation
Customer requirements are factored in.	Supplier feasibility analysis
2. There are action lists with effectiveness predictions in case of deviations.	 Process change doc- umentation with ap- proval process
3. Changes are documented.	 Timely communication of changes Change history
L3.6 What is the process result? Process output	
L3.6.1* Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?	
Minimum requirements relevant for evaluation	Examples for implementation
The following processes must be completed:	Coordinated response plans
- The use of approved suppliers/service providers is defined.	 Coordinated compensation processing Performance test re-
- Evaluation results (evaluated suppliers) are available.	sults • Strategic supplier de-
- Supplier performance is documented.	velopment plan

- A supplier development program is in place.
- Central database
- Supplier assessment
- Supplier list
- 2. All process results are archived according to defined criteria.

L3.6.2 Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?

Minimum requirements relevant for **Examples for implementa**evaluation tion 1. Relevant supplier approvals/evalua-8D report tions are taken into account 5W Follow-up audits 2. Findings from interfaces are taken PDCA cycle into account. Ishikawa diagram 3. Deviations are documented and Communication plan used for improvement measures. **Deming Cycle** 4. The implementation is risk-based. Daily Scrum Sprint Review

7.5 Procurement logistics

Why:

Procurement logistics ensures material supply in accordance with demand and is situated between the conflicting priorities of stock-keeping costs and supply security. Comprehensive inventory transparency plays a key role. Interventions in the normal procedure take place according to a defined escalation process.

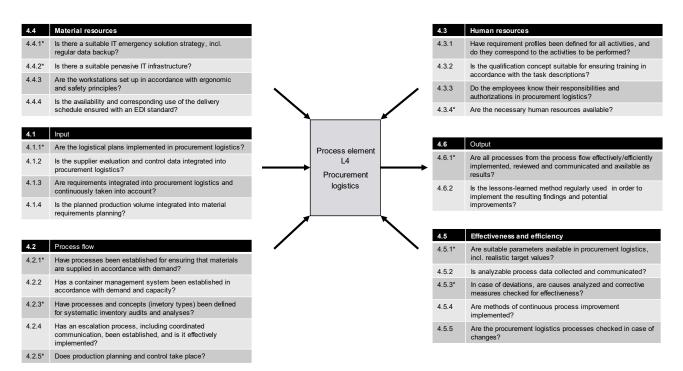


Figure 7-4: Turtle model for L4 procurement logistics

Process element L4: Procurement logistics

L4.1 What goes into the process? Process input

L4.1.1* Are the logistical plans implemented in the procurement logistics?

Minimum requirements relevant for evaluation	Examples for implementation
Strategic goals and concepts are taken into account.	 Ensuring the availability of material Quality assurance Reduction of delivery times Cost optimization Sustainability and compliance in the supply chain

L4.1.2 Is the supplier evaluation and control data integrated into the procurement logistics?

Minimum requirements relevant for evaluation	Examples for implementation
 Supplier evaluation and performance are taken into account. Supplier approvals are taken into account. 	 Supplier error rate Supplier quality Supplier reliability Approved suppliers Supplier scorecard

L4.1.3 Are requirements integrated into the procurement logistics and continuously taken into account?

Minimum requirements relevant for **Examples for implementa**evaluation tion 1. The following requirements must be **ESG** requirements taken into account: Risk management Customer requirements - customer requirements Contracts - internal requirements Guidelines QM system - ESG requirements 2. There must be processes for identifying, evaluating and implementing compliance obligations. 3. Data and/or information is available for the procurement logistics processes.

L4.1.4 Is the planned production volume integrated into material requirements planning?

Minimum requirements relevant for evaluation	Examples for implementation
 There is a plan for the production volume, and this plan influences material requirements planning. Active change management is implemented. 	 Production plan Change requests Analysis of production demand Bills of materials and work plans Inventory monitoring Continuous monitoring

L4.2 Process flow: How does the process work?

L4.2.1* Have processes been established for ensuring that mate-

Minimum requirements relevant for evaluation	Examples for implementation
The process descriptions, work instructions and other relevant documents are clearly described with an adequate de-	Process descriptions
gree of detail.	 Work instructions
Process specifications must be defined and taken into account for at least the fol-	Purchase requisitions
lowing processes:	 General stock
- Processing of purchase requisitions	management
- Triggering of manual orders	ERP systems
- Bottleneck management	 Communication

- Time window control
- 3. Purchase requisitions are processed in good time.
- 4. Unprocessed purchase requisitions are monitored, and processing is ensured.
- 5. It is ensured that unusual order quantities (outliers) are checked for plausibility.
- 6. System parameter changes are adjusted, documented and communicated based on defined criteria and special factors.

- n-
- ns
- isi-

n plan

- 7. Safety stocks, minimum order quantities and shelf lives are regularly checked.
- 8. Goods in and goods out control is ensured in accordance with specified criteria.
- 9. Containers and batch sizes are taken into account.

L4.2.2 Has a container management system been established in accordance with demand and capacity?

Examples for implemen-Minimum requirements relevant for evaluation tation 1. Needs-based container management, Load carrier stock including consideration of feedback from management suppliers. Load carrier cycle 2. The use and the type of alternative Special load carripackaging are defined. ers 3. Separate and special load carriers are Alternative packavailable in sufficient quantity. aging 4. A return flow concept, including return Delivery frequencriteria, is described. cies 5. Inventories are presented transparently. L4.2.3* Have processes and concepts (invetory types) been defined for systematic inventory audits and analyses? Minimum requirements relevant for Examples for implemen-

tation

evaluation

- 1. An inventory concept is in place.
- 2. A process for monitoring material demand is in place.
- Inventory checks are conducted according to relevant and valid specifications.
- 4. A process is established for dealing with obsolete parts.
- 5. Causes of stock discrepancies in inventories (number of locations, part quantities and value of the parts) are researched, focussed analyses are conducted and, if necessary, improvement measures are initiated.

- Stock records
- Restocking intervals
- Stock data
- Identification of discrepancies
- Action plan
- Stock movements
- Inventory concept

L4.2.4 Has an escalation process, including coordinated communication, been established, and is it effectively implemented?

Minimum requirements relevant for **Examples for implemen**evaluation tation 1. A multi-stage escalation process is de-Process for crossfined for overdue items, late delivery, insupply ventory differences and stock deviations. Cross-procure-2. Escalation rules are known and are obment served. Inventories 3. Overdue items are regularly checked Escalation proand escalated to the suppliers. cess 4. A process is defined for bottleneck Bottleneck control management (criteria for inclusion in Responsibilities bottleneck control, for allocation, for termimatrix nation and bottleneck control). Triggering criteria

Delivery date information for overdue items is made available to the customer.

L4.2.5* Does production planning and control take place?

Minimum requirements relevant for **Examples for implemen**evaluation tation 1. The production planning and control Delivery call-offs system must automatically factor in cus-Material availabiltomer requirements in the generation of ity/approval production plans. Bottlenecks are 2. The time horizon for planning and proknown duction orders is defined and observed. Variant creation 3. Sequential production stages are inter-(JIS/JIT) linked and coordinated. Reject rates are 4. Production order feedback is provided known at reasonable intervals in relation to the total turnaround WIP inventories 5. The production status is signalled over Transparent prothe course of production. duction schedules and overdue item 6. Production planning is informed early tracking on in case of pre-material bottlenecks. Forecasts 7. Batch sizes and tooling times are taken into account and are defined in the indi-ERP/MES sysvidual production sections based on set tems criteria Action control 8. The order sequence is based on set Supply chain criteria planning

L4.3 Human resources: What departments, roles, persons support the process?

L4.3.1 Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?

Minimum requirements relevant for evaluation	Examples for implementation
-	

L4.3.2 Is the qualification concept suitable for accordance with the task descriptions	
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Minimum requirements relevant for evaluation	Examples for implementation
For each position, there is a training schedule based on the work description. A gualification matrix is used.	 Overview of per- sons with special- ized knowledge
2. A qualification matrix is used.3. The scope of the "first-day briefing" is defined	Stakeholder anal- ysis
4. The effectiveness of the qualification	Training plan
measures is ensured.	Training concept
5. Training is conducted by qualified train-	Patent concept
ers.	Quality and time
	 Qualification ma- trix
	First-day briefing
	Initial training plan with references
	Briefings (e.g. occupational safety, ESG requirements, data protection)
L4.3.3 Do the staff know their responsibilities and authorizations in procurement logistics?	
Minimum requirements relevant for evaluation	Examples for implementation

- 1. The staff know their work and inspection instructions.
- 2. The staff know their activity description.
- 3. The staff know the consequences of incorrect execution of work.
- 4. The staff are regularly informed of target compliance and customer complaints.
- 5. Instructions, trainings and inductions provided to the staff as well as proofs of qualification are documented.
- In case of changes to processes, trainings/instructions are provided and documented.

- Functions and requirements
- Function description
- Escalation matrix
- Communication plan
- Response plan to faulty work
- Action plan in case of problems
- Identification of process disturbances
- Safe work conduct/practices
- Work/inspection instructions
- Service agreement (e.g. service-level agreement, target/actual KPIs)
- Order and cleanliness
- Training on relevant statutory/regulatory requirements
- IT permissions

L4.3.4* Are the necessary human resources available?

Minimum requirements relevant for evaluation

- 1. There is a staff schedule for all shifts. The staff schedule takes into account the required number of qualified employees.
- 2. Variations in the production volume are taken into account.
- 3. A set of absence management rules is in place for all activities.
- 4. All activities and roles are mapped in an organization chart or team structure.

- Staff schedule
- Parameter for fluctuation
- Interface matrix
- Emergency strategy
- Resource planning, incl. budget
- Documented substitution rules
- Absence planning
- Organization chart
- Q-matrix
- Evidence of qualifications

L4.4 Material resources: What resources are used to implement the process?

L4.4.1* Is there a suitable IT emergency solution strategy in place, incl. regular data backup?

Minimum requirements relevant for Examples for implemenevaluation tation 1. The company must, by means of a dis-Emergency strataster recovery strategy, define the maxiegy mum tolerable downtime for necessary Backup plan, incl. production-related IT elements (e.g. hardescalation levels ware, applications, hosting). Archiving require-2. In case of a failure of IT elements, the ments company must ensure a recovery time

without affecting the customer's required arrival dates.	Backup concept
Archive is available and protected.	 Emergency information plan
4. Data must be backed up on redundant and reliable storage media.	Function test according to VDA 1
5. Regular function tests must be conducted for data backup.	Customer-specific response times
	• TISAX ®
L4.4.2* Is there a suitable pervasive IT	infrastructure?
Minimum requirements relevant for evaluation	Examples for implementation
Internal and external requirements are observed.	ERP (planning and supply chain)
Availability is consistently ensured. Relevant interfaces are functional.	Shopfloor Management System
4. The IT infrastructure is capable of representing the relevant processes.	MES (operation management)
	SwimLane
	Network structure plan
	Hardware and software
	Overview of access permissions
	Interface matrix
	Parameters and system availability

	Data protection policies
L4.4.3 Are the workstations set up in and safety principles?	accordance with ergonomic
Minimum requirements relevant for evaluation	Examples for implementation
Availability is ensured as of the start of work.	Appropriate light- ing
Individual needs and physical requirements are taken into account.	Concepts for noise protection
Escape and rescue routes are defined and clearly indicated.	 Specifications re- garding ambient temperature
	Workplace analy- sis
	Hazard assess- ments
	Office/space con- cepts
	Order and cleanli- ness
	Escape and rescue routes
	Ergonomic aspects
L4.4.4 Is the availability and corresponding use of the delivery schedule ensured with an EDI standard?	
Minimum requirements relevant for evaluation	Examples for implementation

- 1. Up-to-date and error-free EDIs are ensured.
- 2. EDIs are used for follow-up processes.
- 3. Suitable hardware is available.
- 4. The interfaces between the systems are secured.

- Call-off system
- Manual or automatic processing of EDIs
- Time horizon for the processing of the EDIs
- Conversion and communication of the EDIs
- ERP systems

L4.5 Effectiveness and efficiency: How effectively is the process being carried out?

L4.5.1* Are suitable parameters available in procurement logistics, incl. realistic target values?

Minimum requirements relevant for **Examples for implemen**evaluation tation 1. Process-specific targets are defined, Expiry date monitored and communicated. Material without 2. Targets are agreed, specific, measurademand ble, attainable, realistic and scheduled. Days inventory 3. A risk-based target/actual comparison held is conducted. Supplier delivery 4. The timeliness of the targets is entime sured. Backorder 5. Targets are communicated to all rele-Stock level vant positions in the company.

L4.5.2 Is analyzable process data collected and communicated?

Minimum requirements relevant for evaluation	Examples for implementation
The necessary process parameters (target values) are defined and documented. The actual data is recorded,	Replenishment lead time
evaluated and communicated. 2. The recorded data can be allocated to	Order accuracySupplier quality
processes, the data is available, legible, accessible and archived as specified.	Supplier reliabilityOrder quantity
Traceability requirements are met. 3. The data sources for parameter deter-	Order cycle
mination are plausible and reasonable. Analyzability must be ensured over a defined time period.	

L4.5.3* In case of deviations, are causes analyzed and corrective measures checked for effectiveness?

Minimum requirements relevant for evaluation	Examples for implementation
If process requirements are not met, immediate actions are taken to fulfill the	Supplier complaints
requirements, until it has been proven that the corrective actions have been effective. The employees are familiar with	Supplier rates of error
the immediate actions.	 Root cause Analysis (5W /
Suitable methods are implemented to analyze the causes, and customer re-	Ishikawa)
quirements are taken into account.	Performance ca-
Repeat errors are recorded. A more detailed analysis of the causes must be	pability of the sup- ply chain
carried out accordingly.	8D report
	• FMEA

- 4. Corrective actions are derived, their implementation is monitored and the effectiveness verified.
- 5. Special incidents are documented.
- 6. Deviations from the target value and their causes are documented.

- Action plan
- Escalation plan
- Communication plan

L4.5.4 Are methods of continuous process improvement implemented?

Minimum requirements relevant for **Examples for implemen**evaluation tation 1. The potential for improvement is con-Supplier assesstinuously determined based on findings ment relating to quality, costs, and services. CIP 2. A process for continuous improvement Action plans of performance capability is applied throughout the company and with all sup-PDCA / Kaizen / ply chain partners. FMFA 3. Risk analyses are regularly updated. Lessons learned 4. Employees are motivated to submit suggestions for continuous improvement.

L4.5.5 Are the procurement logistics processes checked in case of changes?

Minimum requirements relevant for evaluation	Examples for implementation
Customer requirements are factored in.	Action plans
There are action lists with effectiveness predictions in case of deviations.	Lists of responsi- bilities
3. Changes are documented.	Change manage- ment tools

		•	Process documentation Change requests Document revisions
L4.6	What is the process result? Process output		
L4.6.1 Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?			
Minimu evaluat	m requirements relevant for ion	Examp tation	les for implemen-
1. The for pleted:	ollowing processes must be com-	•	Maturity compli- ance
	ing supply security	•	Early warning systems
	Intervention limits with corresponding follow-up measures		Production output
- Minim	um stock levels/safety stocks	•	Warehouse man-
	nt and plausible EDIs are used		agement
	for all follow-up processes. 3. All process results are archived accord-		Ordering and or- der processing
	efined criteria.	•	Archiving requirements
L4.6.2 Are all processes from the process flow effectively/efficiently implemented, reviewed and communicated and available as results?			
Minimum requirements relevant for evaluation		Examp tation	les for implemen-

- 1. Bottlenecks are analyzed to find their causes and serve as the basis for the lessons-learned method.
- 2. Findings from interfaces are taken into account.
- 3. Deviations are documented and used for improvement measures.
- 4. The implementation is risk-based

- Continuous risk management
- Action tracking
- Root cause analysis
- Retrospective
- Best practice/ good practice
- Deming Cycle
- Daily Scrum
- Sprint Review

7.6 Transport logistics (L5)

Why:

Transport logistics is an independent area within the Supply Chain Department which focuses on the efficient, effective and quality-compliant movement of goods with appropriate equipment from one place to another.

This includes not only the physical transport of goods but also a range of processes and activities necessary for planning, implementation and monitoring this flow of goods. These include, for example, route planning, cargo management, damage management and safety.

ESG aspects must always be taken into account in transport logistics.

5.4	Material resources
5.4.1*	Is there a suitable IT emergency solution strategy, incl. regular data backup?
5.4.2	Are the workstations set up in accordance with ergonomic and safety principles?
5.4.3*	Are suitable means of transport available in order to ensure continuous and quality-compliant material flow?
5.4.4	Is the availability of transportation ensured systematically?
5.1	Input
5.1.1	Is the output of the upstream process integrated into transport logistics?
5.1.2*	Are compliance obligations integrated into transport logistics and continuously taken into account?
5.2	Process flow
5.2.1*	Is the cargo handled according to the requirements for
5.2.2	transport? Are the load securing specifications implemented and
	checked, and are deviations documented?
5.2.3	Are the transport-related special characteristics accounted for?
5.2.4*	Are all relevant specifications for carrying out transports fully
- 0 -	recorded and included in instructions?
5.2.5	Are incorrectly performed transport services identified and analyzed, and are appropriate measures taken?
5.2.6	Is there a suitable comprehensive emergency solution and
	crisis management strategy?

Figure 7-5: Turtle model for L5 transport logistics

Process element L5: Transport logistics		
L5.1 What goes into the process' Process input	?	
L5.1.1 Is the output of the upstream p transport logistics?	rocess integrated into	
Minimum requirements relevant for evaluation	Examples for implementation	
 A transport concept is in place. Approved transport service providers are available. Transport services are commissioned, including the following: right quantity / agreed quality / right product / right recipient / labelling / shipping documents / agreed deadline additional approvals are provided Results from change management are integrated. Results from CIP are integrated. 	 Overview of approved service providers Transport planning (e.g. trips, product requirements) Escalation concept Communication concept Transport concept CIP Kaizen Idea management Improvement project 	

L5.1.2* Are compliance obligations integrated into transport logistics and continuously taken into account?		
Minimum requirements relevant for evaluation	Examples for implementation	
1. The following requirements must be taken into account: - customer requirements - internal requirements - ESG requirements 2. There must be processes for identifying, evaluating and implementing compliance obligations. 3. Data and/or information is available for transport logistics.	 Packaging requirements Product requirements (e.g. hazardous goods) ESG and safety regulations Work instructions Process description QM system 	
L5.2 Process flow: How does the process work?		
L5.2.1* Is the cargo handled according to the requirements for transport?		
transport:		
Minimum requirements relevant for evaluation	Examples for implementation	

L5.2.2	Are the load securing specifications implemented and
	checked, and are deviations documented?

Minimum requirements relevant for evaluation	Examples for implementation
Compliance with statutory regulations, incl. legal responsibilities as well as applicable norms and industry standards.	 Instructions for loading
Consideration of physical fundamentals, incl. the forces acting on the load.	 Overview of statu- tory and regulatory requirements
3. Consideration of load distribution when loading the vehicle/cargo carrier. The useful load, the permissible total weight as well as the axle loads must not be exceeded.	 Documentation of loading control
	 Load distribution diagram
	 Load securing doc- umentation

L5.2.3 Are the transport-related special characteristics accounted for?

Minimum requirements relevant for evaluation	Examples for implementation
Transport equipment and transported	 Hazardous goods
goods are labelled according to the relevant specifications.	 Oversizes
Required documentation is completed.	Special transports
The handling of environmentally impactful materials is described and ob-	Shipping docu- ments
served.	Cargo labelling
Specific properties of the transport equipment are taken into account.	(visual inspection of cargo on-site)

L5.2.4*	Are all relevant specifications for carrying out transports
	fully recorded and included in instructions?

Minimum requirements relevant for evaluation	Examples for implementation	
1. The process descriptions, work instructions and other relevant documents are clearly described with an adequate degree of detail.	GPS trackers Surveillance cameras	
2. The following requirements are taken into account:	VideosPictograms	
customer requirementsinternal requirements	CustomsReturn process	
- ESG requirements 3. A concept for theft prevention is in place.	Transport orderWork instruction(s)	
4. The consequences of improper commerce are described.	Procedural instructions	
5. Necessary documents are issued and available in the right place.	Document man- agement system	
	Contract Incoterm	
L5.2.5 Are incorrectly performed transport services identified		

L5.2.5 Are incorrectly performed transport services identified and analyzed, and are appropriate measures taken?

Minimum requirements relevant for evaluation	Examples for implementation
A transport damage management con-	Process overview
cept is in place.	 Procedural instruc-
	tions
	 Work instruction(s)

- 2. Criteria for faulty transport services are defined.
- 3. Concepts for identifying and preventing transport risks are defined.
- 4. The response in case of faulty transport services is described.
- 5. The transported goods should be checked for damage at risk transfer points and interfaces.
- Resources (e.g. Transport Damage Management Dept.)
- 8D report
- FMEA

L5.2.6 Is there a suitable comprehensive emergency solution and crisis management strategy?

Minimum requirements relevant for evaluation

- 1. In conjunction with process planning, emergency concepts for identified process issues should be devised which describe both the processes for performing the actual service processes during an emergency and the steps required in order to rectify the issue.
- 2. The business impact analysis must be updated regularly.
- The implementation of the defined solutions is ensured and successfully tested.
- 4. Required back-up solutions are determined, suitable, effective and are available when needed.
- 5. Access to the emergency solution is ensured.

- BCM (Business Continuity Management)
- Risk analysis, FMEA, Turtle
- BCP (Business Continuity Plan)
- BIA (Business Impact Analysis)
- Contingency plans
- Crisis management
- Test documents

- 6. The IT emergency solutions are available based on planning.
- 7. Escalation mechanisms are taken into account in the emergency solution.
- 8. A crisis management plan is defined.

L5.3 Human resources: What departments, roles, persons support the process?

L5.3.1	Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?	
Minimun evaluatio	n requirements relevant for on	Examples for implementation

- 1. The requirement profile for the job forms the basis for the recruiting process and the associated comparison with the employee profile of potential new hires.
- 2. Activity descriptions are available for every position.
- 3. A differentiation is made between professional, physical and mental requirements.
- Schooling, prior knowledge, career and higher education are taken into account.
- 5. The necessary permissions are defined.
- 6. Relevant orders are defined.
- 7. Checks are performed regularly.
- 8. Workplace-related qualifications are defined.

- Assigned person (hazardous goods, load securing, etc.)
- Safety permits
- Activity description
- Requirement profile
- Internal auditor
- Proof of training/qualifications (e.g. forklift licence, crane operating licence)
- Q-matrix
- Initial training plan
- Handling of goods (e.g. reading handling icons)
- Briefings (e.g. occupational safety, ESG requirements)
- Suitable evidence of qualification (e.g. vision test, hearing test, touch test)
- Job description acknowledged by the employee
- Knowledge of foreign languages

L5.3.2 Is the qualification concept suitable for qualifying the employees in accordance with the task descriptions?

Minimum requirements relevant for evaluation

- 1. For each position, there is a training schedule based on the work description.
- 2. A qualification matrix is used.
- 3. The type and the scope of the "initial training" are defined.
- 4. The type and the scope of statutory, internal and recurring training are defined.
- 5. The effectiveness of the qualification measures is ensured in terms of quality and time.
- 6. Training is conducted by qualified staff/trainers.
- 7. Training know-how must be demonstrable.
- 8. Qualifications for compliance with special characteristics of in-house logistics must be ensured.
- 9. Workplace-related qualifications are ensured.
- 10. A training concept, including appropriate training documents, is in place.

- Specific training (air cargo, hazardous goods, stacking factor, ESD, etc.)
- Training concept
- Patent concept
- Occupational safety
- Quality and time
- Training components
- Training plan
- Qualification matrix
- First-day briefing
- Initial training plan with references
- Handling of goods (e.g. reading handling icons)
- Briefings (e.g. occupational safety, ESG requirements, data protection)

L5.3.3 Do the staff know their responsibilities and authorizations regarding the monitoring of product and process quality?

Minimum requirements relevant for evaluation	Examples for implementation
The staff know their work and process instructions.	Identification of pro- cess disturbances
The staff know their activity description.	Safe work con- duct/practices
3. The staff know the consequences of incorrect execution of work.	Work/inspection in- structions
4. The response to improperly performed work and/or errors in the pro-	Task description
cess is defined.	 Blocking/unblocking permissions
The staff have access to relevant work instructions.	Service agreement
6. Instructions, trainings and inductions provided to the staff as well as	(e.g. service-level agreement, target/ac- tual KPIs)
proofs of qualification are documented.	Order and cleanliness
7. In case of changes to processes, trainings/instructions are provided and documented.	 Training on relevant statutory/regulatory re- quirements
8. The completion of legally required	IT permissions
recurring training is ensured.	 Functions and requirements

L5.3.4* Are the necessary human resources available?		
Minimum requirements relevant for evaluation	Examples for implementation	
 There is a staff schedule which takes into account the required number of qualified employees. Substitutes are provided for all shifts. All activities and roles are mapped in an organization chart or team structure. Trained staff are available for securing loads. Response and measures in case of under-staffing are defined. A crisis management plan is defined. 	 Qualification matrix Staff schedule Organization chart Evidence of training Substitution rules Contingency plan with roles and authorisations 	

L5.4 Material resources: What resources are used to implement the process?

L5.4.1* Is there a suitable comprehensive emergency solution and crisis management strategy?

Minimum requirements relevant for evaluation

- 1. In conjunction with process planning, emergency concepts for identified process issues should be devised which describe both the processes for performing the actual service processes during an emergency and the steps required in order to rectify the issue.
- 2. The business impact analysis (BIA) is updated regularly.
- 3. The implementation of the defined solutions is ensured and successfully tested.
- 4. Required back-up solutions are determined, suitable, effective and are available when needed.
- 5. Access to the emergency solution is ensured.
- 6. The IT emergency solutions are available based on planning.
- 7. Escalation mechanisms are taken into account in the emergency solution.
- 8. A crisis management plan is defined.

- Business Continuity Management (BCM)
- Alternative capacities (vehicles, storage, etc.)
- Risk analysis (e.g. FMEA)
- Crisis management (e.g. force majeure)
- Emergency strategy
- Backup plan, incl. escalation levels
- Archiving requirements
- Backup concept
- Emergency information plan
- Function test according to VDA 1
- Customer-specific response times
- TISAX (R)

L5.4.2	Are the workstations set up in accordance with ergo-
	nomic, product-specific and safety principles?

Minimum requirements relevant for evaluation	Examples for implementation
 Availability is ensured as of the start of work. Individual needs and physical requirements are taken into account. Appropriate lighting Noise protection meets legal requirements. An appropriate ambient temperature is ensured. Inspection stations Escape and rescue routes are defined and clearly indicated. 	 Hazard assessment Occupational safety and accident prevention instructions Personal protective equipment Appropriate lighting Concepts for noise protection Specifications regarding ambient temperature Workplace analysis Workplace concepts Order and cleanliness Escape and rescue routes Ergonomic aspects

L5.4.3 Are suitable means of transport available in order to ensure continuous and quality-compliant material flow?

Minimum requirements relevant for evaluation

- Proofs of conformity for transport equip-
- 2. Sufficient means of transport are available for transports (incl. special transports).

ment are up-to-date, valid and available.

- 3. Requirements for transport and loading equipment are defined based on weight, type and size of load.
- 4. Selection, quantity and proper use of load securing materials which are sufficient for the transported loads. Load securing materials checked for perfect condition.

- Inspection lists/checklists
- Vehicle inspection (e.g. main inspection as per § 29 StVZO)
- Service inspection
- Specification document
- Work instruction
- Transportable condition (e.g. no damage)
- Container availability, container inspection sticker
- Test certificates of work equipment

L5.4.4 Is the availability of appropriate transportation ensured systematically?

Minimum requirements relevant for Examples for implemenevaluation tation 1. Maintenance intervals are observed. TPM Total and substitute procurements are initiated Productive in good time. Maintenance (Preventive 2. Suitable tools are available for proper Maintenance) maintenance Maintenance con-3. Maintenance areas are separated, tract marked and adequately available. Checklists 4. Labelling/identification Inspection and 5. Preventive and/or predictive maintemaintenance nance activities for the servicing, inspecschedule tion and maintenance of transport equipment are defined and implemented based The availability of on the risk level. replacement parts for transport equipment

Container depot

Documentation of completed maintenance work

L5.5 Effectiveness and efficiency: How effectively is the process being carried out?

L5.5.1* Are suitable parameters available in transport logistics, incl. realistic target values?

Minimum requirements relevant for evaluation

- 1. Process-specific parameters are defined, monitored according to risk and communicated.
- 2. Targets are agreed, specific, measurable, attainable, realistic and scheduled.
- 3. A risk-based target/actual comparison is conducted.
- 4. The timeliness of the targets is ensured.
- 5. Targets are communicated to all relevant positions in the company.
- 6. ESG-related parameters are recorded.

- Specification document for parameters
- Dashboard
- Target/actual comparison
- Communication matrix
- Carbon footprint

L5.5.2 Is analyzable process data collected and communicated?		
Minimum requirements relevant for evaluation	Examples for implementation	
The necessary process parameters (target values) are defined and documented. The actual data is recorded, evaluated and communicated.	 Target/actual comparison KPI tracking tool Parameter analy- 	
The recorded data can be allocated to processes, the data is available, legible, accessible and archived as specified. Traceability requirements are met.	sis Communication (e.g. posting, dashboard, meet-	
3. The data sources for parameter determination are plausible and reasonable. Analyzability must be ensured over a defined time period.	ing, etc.)	

L5.5.3* In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?

Minimum requirements relevant for evaluation

- 1. If process requirements are not met, immediate actions are taken to fulfill the requirements, until it has been proven that the corrective actions have been effective. The employees are familiar with the immediate actions.
- 2. Suitable methods are implemented to analyze the causes, and customer requirements are taken into account.
- Repeat errors are recorded. A more detailed analysis of the causes must be carried out accordingly.
- 4. Corrective actions are derived, their implementation is monitored and the effectiveness verified.
- 5. Special incidents are documented.
- 6. Deviations from the target value and their causes are documented.

- Service provider complaints
- Service provider error rates
- Root cause Analysis (5W / Ishikawa)
- Performance capability of the supply chain
- 8D report
- FMEA
- Action plan
- Escalation plan
- Communication plan

L5.5.4 Are methods of continuous process improvement implemented?

Minimum requirements relevant for **Examples for imple**evaluation mentation 1. The potential for improvement is contin-Service provider uously determined based on findings relatevaluation ing to quality, costs, and services. CIP 2. A process for continuous improvement Action plans of performance capability is applied throughout the company and with all sup-PDCA / Kaizen / ply chain partners. **FMEA** 3. Risk analyses are regularly updated. Lessons learned 4. Employees are motivated to submit suggestions for continuous improvement.

L5.5.5	5.5.5 Are the transport logistics processes checked regularly and in case of changes?	
Minimur evaluati	n requirements relevant for on	Examples for implementation

- 1. The type and scope of audits are defined.
- 2. Customer requirements are factored in.
- 3. There are action lists with effectiveness predictions in case of deviations.
- 4. Changes are documented.
- 5. Checks are performed based on risk.

- Audit plan/audit program
- Process descriptions
- Document management system (workflow)
- Auditor qualification
- Customer-specific requirements
- VDA volumes
- Internal checklists
- Effectiveness check
- Action list

L5.5.6 Are ESG aspects factored into the selection of transport types and routes?

Minimum requirements relevant for evaluation	Examples for implementation
 ESG requirements (Environmental Social Governance) are implemented. Targets are known and communicated. The planned ESG activities are tracked. 	 ESG requirements Company mission statement Company strategy Legal register

L5.6	What is the process result? Process output		
L5.6.1*	Are all processes from the work contents implemented, reviewed and communicated effectively, efficiently and in accordance with quality standards, and are they available as results?		
Minimum requirements relevant for evaluation		Examples for implementation	
the follow - complet - on time - to the co - in perfec - supply s 2. Shippin	e delivery prrect location et condition security ng documents are issued in ac-	 Complaint overview Parameter matrix Shipping documents Target/actual comparison Archiving Tracking systems Service provider evaluation 	
3. Custon ments are cess.	with requirements. ner-specific and legal require- e considered in the archiving pro- performance of (inventory) post-	evaluation	

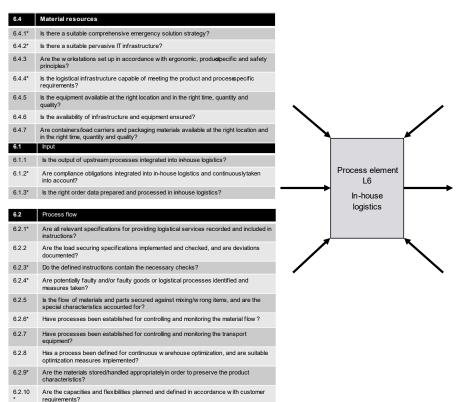
ings is ensured.

L5.6	What is the process result? Process output		
L5.6.2	Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?		
Minimum requirements relevant for evaluation		Examples for implementation	
Process deviations are analyzed to find their causes and serve as the basis for the lessons-learned method.		Continuous risk managementAction tracking	
Findings from interfaces are taken into account.		 Root cause analysis Retrospective Best practice/good practice 	
3. Deviations are documented and used for improvement measures.			
4. The imp	plementation is risk-based.	Deming CycleDaily ScrumSprint Review	

7.7 In-house-logistics (L6)

Why:

In-house logistics ensure demand-based and quality-compliant supply of materials and goods both to Production as well as to internal and external customers. It makes up the in-house flow of materials and information from receipt to dispatch. This includes pre-series production logistics, container management and the control of faulty goods/services.



6.3	Human resources
6.3.1	Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?
6.3.2	Is the qualification concept suitable for qualifying the employees in accordance with the task descriptions?
6.3.3*	Do the employees know their responsibilities and authorizations regarding the monitoring of product and process quality?
6.3.4*	Are the necessary human resources available?

6.6	Output
6.6.1*	Are all processes from the process flow implemented, reviewed and communicated effectively, efficiently and in accordance with quality standards, and are they available as results?
6.6.2	Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?

6.5	Effectiveness and efficiency
6.5.1*	Have suitable parameters been defined in in-house logistics, including target values, and are they applied?
6.5.2	Is analyzable process data collected and communicated?
6.5.3*	In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?
6.5.4	Are methods of continuous process improvement implemented?
6.5.5	Are the in-house logistics processes checked regularly and in case of changes?
6.5.6	Are ESG aspects taken into account in in-house-logistics?

Figure 7-6: Turtle model for L6 in-house logistics

Process element L6: In-house logistics			
L6.1 What goes into the process? Process input			
L6.1.1 Is the output of upstream processes integrated into inhouse logistics?			
Minimum requirements relevant for evaluation	Examples for implementation		
 Approved results from planning have been carried over in full. Approved suppliers are available. Results from change management are integrated. Results from CIP and lessons learned are integrated. Handling specifications are available. 	 Transport concept Supply chain concept Packaging concept Material flow concept standards (e.g. white paper) Handover reports Approval documentation Process planning 		

L6.1 What goes into the process? Process input

L6.1.2* Are compliance obligations integrated into in-house logistics and continuously taken into account?

gistics and continuously taken into account?			
Minimum requirements relevant for evaluation	Examples for implementation		
The following requirements must be taken into account: customer requirements	 Statutory/regula- tory requirements, traceability 		
 internal requirements external requirements ESG requirements 2. There must be processes for identifying, evaluating and implementing compliance obligations. 3. Data and/or information is available for in-house logistics. 	 Contracts Customer requirements Integration into QM system 		

	6.1 What goes into the process? Process input		
	Is the right order data prepared and processed in inhouse logistics?		
Minimum requirements relevant for evaluation		Examp tation	les for implemen-
Master data is available.		•	Process times
 A quantity structure is provided. Forecast planning, incl. capacity planning is in place. Results from performance tests are taken into account. 		 Container movements Replenishment lead times 	
			•
		•	Maximum capacity
		•	Process control data
		•	Material master data
		•	Priorities

L6.2 Process flow: How does the process work?

L6.2.1* Are all relevant specifications for providing logistical service recorded and included in instructions?

Minimum requirements relevant for evaluation

- 1. The specifications relevant for the performance of logistical activities are described and documented in sufficient detail
- The procedures for staff on site in case of errors or process disruptions is described.
- Access to work instructions and specifications is ensured at all times in the work environment.
- 4. Interfaces and responsibilities are clearly defined.
- 5. Process descriptions and work instructions are subject to an approval process, are controlled and are regularly checked to ensure they are up-to-date.
- 6. Documents are created, controlled and filed in compliance with standards.

- Change management
- Work instructions
- Process descriptions
- Contingency plans
- Control of documents
- Applicable documents
- Document archiving
- Safety classification of documents
- List of documents
- Compliance specifications

L6.2.2 Are the load securing specifications implemented and checked, and are deviations documented?

Minimum requirements relevant for Examples for implemenevaluation tation 1. Compliance with statutory regulations, Instructions for incl. legal responsibilities as well as appliloading cable norms and industry standards. Overview of statu-2. Consideration of physical fundamentory and regulatory tals, incl. the forces acting on the load. requirements 3. Consideration of load distribution when Documentation of loading the vehicle/cargo carrier. The useloading control ful load, the permissible total weight as Load distribution well as the axle loads must not be exdiagram ceeded.

L6.2.3*	Do the defined instructions contain the necessary
	checks?

checks?	
Minimum requirements relevant for evaluation	Examples for implementation
1. The type and scope of the quality monitoring in the process are defined and documented in an overview.	Inspection plansControl plan
2. This definition includes at least the following control components:	Response planReceiving inspec-
control criteria, control specifications, doc- umentation, response plan and persons responsible for execution.	Return process
3. A process for complaint processing is established, incl. defined criteria.	ChecklistsWork instructions

L6.2.4*	Are potentially faulty and/or faulty goods or logistical
	processes identified and measures taken?

processes identified and measures taken?		
Minimum requirements relevant for evaluation	Examples for implementation	
In case of problem parts and/or critical parts (top parts), a systematic receiving inspection is performed. The type and the scope are defined.	Error detectionBlocked goodsBlocking process	
Criteria for identifying faulty goods are defined.	Quarantine area Quarantine store	
3. A process description for handling faulty/potentially faulty goods is available.	Quarantine store Quarantine card	
Interfaces and risk transfers are taken into account. Separation and labelling is ensured.	Work instructionsResponse plan	
4. The quarantine store is inventory-managed. It is ensured that the available stock is updated in case of blocked goods.	Communication planClarification pro-	
5. There are agreed communication procedures in case of faulty goods.	cess and areas	
6. Measures for securing supply have been initiated.		
7. Blocking and/or adjustments to the supply chain are ensured.		

L6.2.5	Is the flow of materials and parts secured against mixing/wrong items, and are the special characteristics accounted for?	
Minimum requirements relevant for evaluation		Examples for implementation

- 1. Product and process-specific requirements are observed.
- 2. Labelling requirements are defined and observed. Labels must be loss-proof and legible.
- 3. A concept for the prevention of mixing and wrong items is in place.
- 4. The component must be protected in the labelling process.
- 5. Out-of-date and invalid labels are removed.

- ESD
- BBD
- Hardware and software
- Poka-Yoke
- Receipts
- Labels
- Hazardous substances
- Top arrow
- Effacement
- Labelling of components
- Containers
- Packaging and storage areas
- Visualisation
- Ambient temperature
- Layouts
- Part identification markings

L6.2.6* Have processes been established for controlling and monitoring the material flow?		
Minimum evaluatio	n requirements relevant for on	Examples for implementation

- 1. The material flow is structured transparently. Escalation and intervention limits are defined.
- 2. The processing status of the material (work-in-progress process step, material movement) must be made transparent with unique status identification or target indication.
- 3. Material movements are properly and directly posted.
- 4. The inventories in the system correspond to the actual inventories.
- 5. In case of inventory discrepancies, there is a response, and a correction is promptly made.
- 6. The expected scope of daily work is known in the executing departments.
- 7. There is a system for being able to introduce prioritized orders and/or order variations and ensure preferential processing.
- 8. A process is in place for bottleneck control.
- 9. Component-specific asset management methods are used throughout the process chain as a basic principle.

- Order status
- Layout
- Dispatch notifications
- Order volume
- Asset management method (e.g. FiFo, LiFo, HiFo)
- Material control station
- Material postings
- Bottleneck processing
- Inventory discrepancy
- Stock levels
- Material stocks
- Transport orders
- Replenishment lead time
- Min./max. regulation
- Intervention limits
- Process times (MTM method)

L6.2.7 Have processes been established for controlling and monitoring the transport equipment?

Minimum requirements relevant for evaluation

- 1. Transport equipment (containers) are procured and reordered as needed based on the product-specific characteristics.
- 2. The inventory of transport equipment is transparent; the equipment is sorted and stored separately in defined storage areas. The acceptance of returned transport equipment is regulated and based on acceptance and return criteria.
- 3. The labelling and separation of "NOK" transport equipment are defined. Criteria for repair and replacement are defined.
- 4. Alternative transport equipment is defined.
- 5. Criteria for identifying non-compliant transport equipment are defined.
- 6. A process is in place for identifying and handling dirty (contamination and loss of labels) transport equipment.
- 7. The appropriate use of transport equipment is ensured.
- 8. The type and the scope of the repair concept are defined.

- Empties management
- Reusable packaging
- Disposable packaging
- Container limit sample catalog
- Reusability and cleanliness
- Special load carriers
- Alternative packaging
- Packaging specification
- Approvals, system for transport equipment management
- Repair concept
- Identification system

L6.2.8	Has a process been defined for continuous warehouse
	optimization, and are suitable optimization measures
	implemented?

implemented:	
Minimum requirements relevant for evaluation	Examples for implementation
 A suitable storage strategy and a supporting warehouse management system are in place. Rules and procedures for location assignment are defined, and storage space optimization is implemented systematically. 	 Storage strategy Obsolete material Layout Storage utilization Parameters
3. The storage spaces are appropriate for the type and size of the stored parts and loading carriers/containers 4. A process is defined for dealing with obsolete parts.	Throughput timesAction plan

L6.2.9*	L6.2.9* Are the materials stored/handled appropriately in order to preserve the product characteristics?	
Minimun evaluatio	n requirements relevant for on	Examples for implementation

- 1. The materials are protected from damage at all times during transfer, storage and transport.
- 2. Parts are packed according to the packaging specification.
- 3. The properties of the goods are preserved.
- 4. Handling icons on the packaging are observed.
- 5. The parts are protected against loss and damage in the load carrier.
- The fill level of the containers is defined.
- 7. ESD-related components are identified, and specifications for component protection are implemented.
- 8. Specifications on technical cleanliness are defined and implemented.
- 9. The special and statutory specifications for the storage of hazardous substances and environmentally relevant substances are known and are observed.

- Roofing
- Preservation of the product characteristic
- Weather-proof materials handling
- Quality-preserving packing sequences and packing orders
- Handling icons
- 5S
- Corrosion protection
- Specifications for HV battery handling
- Technical cleanliness
- Climatic and mechanical influences
- Storage specifications
- ESD-specifications
- Product-specific specifications
- BBD

L6.2.10* Are the capacities and flexibilities planned and defined in accordance with customer requirements?

Minimum requirements relevant for evaluation	Examples for implementation
The production program is known and can be updated according to the customer requirements in case of changes.	Reduction of throughput times
The capacities and their influencing factors are known and taken into account.	 Prioritization of production orders
The capacities are compared with the customer needs and communicated.	 Legal requirements, e.g. special shifts
Capacity expansion measures are considered and planned as needed.	External production options
	Capacity distribution
	 Possibility of site expansion
	 Contracts
	Performance ca- pability

L6.3 Human resources: What departments, roles, persons support the process?

6.3.1	Have requirement profiles been defined for all activities, and do they correspond to the activities to be performed?	
Minimum requirements relevant for evaluation		Examples for implementation

- 1. The requirement profile for the job forms the basis for the recruiting process and the associated comparison with the employee profile of potential new hires.
- 2. Activity descriptions are available for every position.
- 3. A differentiation is made between professional, physical and mental requirements.
- 4. Schooling, prior knowledge, career and higher education are taken into account.
- 5. The necessary permissions are defined.
- 6. Relevant orders are defined.
- 7. Checks are performed regularly.
- 8. Workplace-related qualifications are defined.

- Activity description
- Requirement profile
- Internal auditor
- Proof of training/qualifications (e.g. forklift licence, crane operating licence)
- Q-matrix
- Initial training plan
- Handling of goods (e.g. reading handling icons)
- Briefings (e.g. occupational safety, ESG requirements)
- Suitable evidence of qualification (e.g. vision test, hearing test, touch test)
- Job description acknowledged by the employee
- Knowledge of foreign languages

L6.3.2 Is the qualification concept suitable for qualifying the employees in accordance with the task descriptions?

Minimum requirements relevant for evaluation

- 1. For each position, there is a training schedule based on the work description.
- 2. A qualification matrix is used.
- 3. The type and the scope of the "initial training" and the statutory, internal and recurring training is defined and documented.
- 4. The effectiveness of the qualification measures is ensured in terms of quality and time.
- 5. Training is conducted by qualified staff/trainers. Training know-how must be demonstrable.
- 6. Qualifications for compliance with special characteristics of in-house logistics must be ensured.
- 7. Workplace-related qualifications are ensured. In case of changes to processes, trainings/instructions are provided and documented.
- 8. A training concept, including appropriate training documents, is in place.

- Training concept
- Patent concept
- Quality and time
- Training components
- Training plan
- Qualification matrix
- First-day briefing
- Initial training plan with references
- Handling of goods (e.g. reading handling icons)
- Briefings (e.g. occupational safety, ESG requirements, data protection)

L6.3.3*	Do the staff know their responsibilities and
	authorizations regarding the monitoring of product and
	process quality?

Minimum requirements relevant for evaluation	Examples for implementation
•	Identification of process disturbances Safe work conduct/practices Work/inspection instructions Task description Blocking/unblocking permissions Service agreement (e.g. service-level agreement, target/actual KPIs) Order and cleanliness Training on rele-
	vant statutory/reg- ulatory require- ments
	IT permissions
	 Functions and requirements

L6.3.4* Are the necessary human resources available?		
Minimum requirements relevant for evaluation	Examples for implementation	
 There is a staff schedule which takes into account the required number of qualified employees. Substitutes are provided for all shifts. All activities and roles are mapped in an organization chart or team structure. The positions defined in planning are staffed, taking variations in production volume into account. The qualification matrix is used to check staffing requirements daily. Response and measures in case of under-staffing are defined. A system of crisis management is defined. 	 Staff schedule Minimum staffing Staff requirement Documented substitution rules Absence planning Organization chart Q-matrix Evidence of qualifications 	
L6.4 Material resources: What resourcess?	urces are used to implemen	
L6.4.1* Is there a suitable comprehens strategy?	ive emergency solution	

Minimum requirements relevant for

evaluation

Examples for implemen-

tation

- 1. In conjunction with process planning, emergency concepts for potential process issues should be devised which describe both the processes for performing the actual service processes during an emergency and the steps required in order to rectify the issue.
- The implementation of the defined solutions is ensured and successfully tested and/or simulated.
- 3. Required back-up solutions are determined, suitable, effective and are available when needed.
- 4. Access to the emergency solution is ensured.
- 5. The IT emergency solutions are available based on planning.
- 6. Escalation mechanisms are taken into account in the emergency solution.

- Business Continuity Management (BCM)
- Alternative capacities (vehicles, storage, etc.)
- Risk analysis
 (e.g. FMEA)
- Crisis management (e.g. force majeure)
- Contingency strategy (e.g. alternative services, subcontractors, packaging, transport)
- Backup plan, incl. escalation levels
- Archiving requirements
- Cyber security
- Backup concept
- Emergency information plan
- Function test according to VDA 1
- Customer-specific response times

•	Alternative energy supply
•	Use of external capacity
•	TISAX (R)

L6.4.2* Is there a suitable pervasive IT infrastructure?

Minimum requirements relevant for evaluation

- 1. The IT infrastructure, including relevant EDP interfaces, is available in the right place and at the right time.
- 2. Access permissions are defined and in place.
- 3. The software and hardware updates are provided, approved and communicated.
- 4. Contact information is entered into the customer-specific systems.
- 5. Information security specifications are observed.
- 6. Instructions on the handling of software and hardware are documented, up-to-date and accessible.
- 7. The parameterization of the logistical IT systems is adapted to the infrastructure and the process objectives.
- 8. The functionality of the logistical IT systems is monitored; intervention limits for escalation are defined.

Examples for implementation

- Network structure plan
- Software (e.g. warehouse management system, production planning system, capacity system)
- Hardware (e.g. scanner, RFID)
- Overview of access permissions
- Interface matrix
- Parameters and system availability
- Data protection policies
- Big data
- Blockchain
- Truck/transport control

L6.4.3 Are the workstations set up in accordance with ergonomic, product-specific and safety principles?

Minimum requirements relevant for evaluation	Examples for implementation

- 1. Availability is ensured as of the start of work.
- 2. Individual needs and physical requirements are taken into account.
- 3. Statutory, regulatory and company specifications are implemented.
- 4. The workplace helps maintain the product-specific properties.
- 5. ESD requirements for workplaces are defined.
- 6. Technical aids are available and are used.
- 7. Personal protective equipment is available and is used.

- Hazard assessment
- Occupational safety and accident prevention instructions
- Personal protective equipment
- Appropriate lighting
- Concepts for noise protection
- Specifications regarding ambient temperature
- Workplace analysis
- Workplace concepts
- Inspection stations
- Order and cleanliness
- Escape and rescue routes
- Ergonomic aspects
- ESD equipment

Minimum evaluatio	n requirements relevant for	Examples for implementation
L6.4.4*	Is the logistical infrastructure capable of meeting the product and process-specific customer requirements?	
		HRC (Human-Robot Collaboration)Robotics

- 1. The logistical infrastructure is in proper condition and is inspected regularly.
- 2. The planned logistical infrastructure is available, appropriately sized and approved.
- 3. The logistical infrastructure is able to meet product and process-specific requirements.
- 4. Marking of defined functional areas and infrastructure elements is ensured.
- 5. Adequate social areas are available.
- 6. ESG requirements are taken into account in the logistical infrastructure.
- 7. Access concepts for separate storage areas are regulated.

- Order and cleanliness
- Labelling concept
- Definition of functional areas
- Layout
- customer-specific requirements for storage systems (e.g. shelf, high rack, paternoster rack, etc.), hazardous materials storage, parts vulnerable to theft, etc.)
- Internal transport equipment
- Infrastructure (e.g. buildings, racks, warehouses, flooring, lighting conditions, rack labeling, etc.)
- ESD/ESG requirements
- Technical cleanliness
- Climatic requirements

Minimum requirements relevant for evaluation		Examp tation	oles for implemen-
L6.4.5	Is the equipment available at the right time, quantity and quality		location and in the
		•	Industrial tractor control system
		•	Forklift control systems
		•	DTS (Driverless Transport Sys- tems)
		•	Access authorizations

- 1. Operating equipment must be available, functional and approved in accordance with planning.
- 2. The operating equipment stock is adapted on time to capacity/customer needs.
- 3. Operating equipment stocks must be replenished on time.
- 4. Inventories for operating equipment are performed regularly.
- 5. The addition and removal of operating equipment is defined.
- 6. When not in use, operating equipment is stored in a way which preserves its quality.
- 7. Product-specific requirements are taken into account.

- Operating equipment list
- Operating equipment monitoring
- Cleaning schedules
- Maintenance schedules
- Suitability of operating equipment
- Occupational safety
- Labeling of operating equipment
- Inspection sticker
- Official calibration report
- Calibration certificates
- Order and cleanliness
- Defined storage place when not in use
- Damage and safe storage
- MSA (measuring system analysis)

L6.4.6	Is the equipment available at the right time, quantity and quality	
		 Reordering systems Intelligent packaging

- 1. Maintenance intervals are observed, and substitute procurements are initiated in good time.
- 2. Suitable tools are available for proper maintenance.
- 3. Scheduled and unscheduled maintenance activities are performed and analyzed for potential improvement.
- 4. Faulty or potentially faulty infrastructure and operating equipment is identified, labeled, separated if necessary and reported to Maintenance.
- 5. Preventive and predictive maintenance activities are implemented systematically.
- 6. Resources are available for the performance of maintenance.

- TPM Total Productive Maintenance (preventive maintenance)
- Maintenance contract
- Checklists
- Inspection and maintenance schedule
- Availability of spare parts for operating equipment
- Documentation of completed maintenance work
- Repair
- Commissioning of external service providers for maintenance work
- Order and cleanliness
- Operational readiness of the operating equipment
- Replenishment lead times
- Resource planning
- Smart warehouse

L6.4.7 Are containers/load carriers and packaging materials available at the right location and in the right time, quantity and quality?

Minimum requirements relevant for	
evaluation	

- 1. Containers/load carriers, packaging materials must be available, functional and approved in accordance with planning.
- 2. Unique identification label, visualization/internal container label are required.
- 3. The stocks must be adapted on time to capacity/customer needs.
- 4. Stocks must be procured/replenished on time.
- 5. Inventories are performed regularly.
- 6. When not in use, appropriate storage which protects quality is provided.
- 7. Requirements pertaining to products and transport equipment are observed.
- 8. Suitable depots and storage spaces must be defined and labeled.
- 9. The condition of the containers/load carriers and packing materials meets the customer requirements.

Examples for implementation

- Cleaning containers
- Separating faulty containers out of the operative process
- Container repair
- Weather-proof storage
- Functionality
- Defined areas for empties
- Container inventory
- Order and cleanliness
- Labeling of faulty containers
- Layout
- Intelligent packaging

L6.5 Effectiveness and efficiency: How effectively is the process being carried out?

L6.5.1*	Have suitable parameters been defined in in-house
	logistics, including target values, and are they applied?

	,
Minimum requirements relevant for evaluation	Examples for implementation
 Process-specific parameters are defined, monitored according to risk and communicated. Targets are agreed, specific, measurable, attainable, realistic and scheduled. A risk-based target/actual comparison is conducted. The timeliness of the targets is ensured. Targets are communicated to all relevant positions in the company. 	 Target definition Shopfloor management Process for pursuing and adjusting targets Rates of complaints Throughput times Storage utilization Productivity Degree of space utilization Process disruption Degree of delivery readiness Capacity monitoring

L6.5.2 Is analyzable process data collected and communicated?		
Minimum requirements relevant for evaluation	Examples for implementation	
 The necessary process parameters (target values) are defined and documented. The actual data is recorded, evaluated and communicated. The recorded data can be allocated to processes, the data is available, legible, accessible and archived as specified. Traceability requirements are met. The data sources for parameter determination are plausible and reasonable. Analyzability must be ensured over a defined time period. 	 Error logging Risk assessment Process monitoring Communication plan Action plan Parameter matrix Escalation matrix Shopfloor management 	
L6.5.3* In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?		
Minimum requirements relevant for evaluation	Examples for implementation	

- 1. If process and target requirements are not met, immediate actions are taken to fulfill the requirements, until it has been proven that the corrective actions have been effective. The employees are familiar with the immediate actions.
- 2. Suitable methods are implemented to analyze the causes, and customer requirements are taken into account.
- Actions are taken to avoid recurring errors and are based on a root cause analysis.
- 4. Corrective actions are derived, their implementation is monitored and the effectiveness verified.
- 5. Deviations from the target value and their causes are documented.

- Failure analysis methods
- 8D report
- Effectiveness check
- Immediate actions
- Complaint database
- PDCA cycle
- Backlog recovery plan
- Action plan

L6.5.4 Are methods of continuous process improvement implemented?

Minimum requirements relevant for evaluation

- 1. The potential for improvement is continuously determined based on findings relating to quality, costs, and services.
- 2. A process for continuous improvement of performance capability is applied throughout the company and with all supply chain partners.
- 3. Risk analyses are regularly updated.
- 4. Employees are motivated to submit suggestions for continuous improvement.

- Service provider evaluation
- CIP
- Action plans
- PDCA / Kaizen / FMEA
- Lessons learned
- Idea management
- Measures for process stabilization

L6.5.5 Are the in-house logistics processes checked regularly and in case of changes?

Minimum requirements relevant for evaluation

- 1. The type and scope of audits are defined.
- 2. Customer requirements are factored in.
- 3. In case of deviations, action lists based on root cause analysis are created.
- 4. Changes are documented.
- 5. Checks are performed based on risk.

- Change management
- Reconciliation logs
- Component changes
- Audit program and plan
- Improvement program
- Internal ESD audits
- Process descriptions
- Document management system (workflow)
- Auditor qualification
- Customer-specific requirements
- VDA volumes
- Internal checklists
- Effectiveness check
- Action list
- Changes from process improvements

L6.5.6 Are ESG aspects taken into account in in-house-logistics?		
Minimum requirements relevant for evaluation	Examples for implementation	
 ESG requirements (Environmental Social Governance) are implemented. Targets are known and communicated. The planned ESG activities are tracked. 	 Energy efficiency Working conditions Ergonomics Carbon footprint Hazard assessment Health management 	

L6.6	What is the process result? Process output	
L6.6.1*	Are all processes from the pro reviewed and communicated e in accordance with quality star available as results?	effectively, efficiently and
Minimum evaluatio	requirements relevant for n	Examples for implementation
sures that ble, as plated in the right of the continued in the right of the right	Int quality Frect location Int quantity Fright data Int cost The recessary documentation and	 Archiving requirements Component quality Delivery reliability Compliance Replenishment lead time Cost efficiency Interface information Communication plan Escalation plan Production and delivery plan

L6.6.2 Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?

Minimum requirements relevant for evaluation	Examples for implementation
Process deviations are analyzed to find their causes and serve as the basis for the lessons-learned method.	 Continuous risk management Action tracking
Findings from interfaces are taken into account.	Root cause analysis
Deviations are documented and used for improvement measures.	Retrospective
4. The implementation is risk-based.	Best practice/ good practice
	Deming Cycle
	Daily Scrum
	Sprint Review

7.8 Customer management (L7)

Why:

Customer management allows companies to build longterm relationships with their customers, increase customer satisfaction and strengthen customer loyalty. A key element is targeted communication with customers.

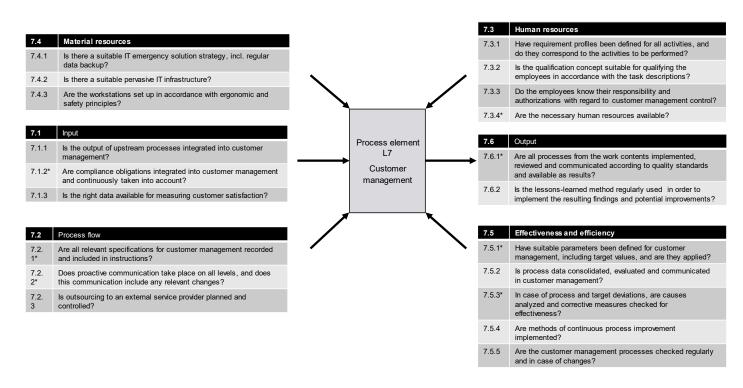


Figure 7-7: Turtle model for L7 customer management

Process element L7: Customer management		
L7.1 What goes into the process? Process input		
L7.1.1 Is the output of upstream proc tomer management?	esses integrated into cus-	
Minimum requirements relevant for evaluation	Examples for implementation	
Approved results from planning have been carried over in full.	Standards (e.g. white paper)	
 Results from change management are integrated. Results from CIP and lessons learned are integrated. 	 Process disruptions (e.g. due to reordering, operative logistics, token strike) 	
	 Actions (recall, campaign, infor- mation, etc.) 	
	Customer feed- back	
	Communication plan	
L7.1.2* Are compliance obligations integment and continuously taken into		
Minimum requirements relevant for evaluation	Examples for implementation	

- 1. The following requirements must be taken into account:
- customer requirements
- internal requirements
- ESG (Environmental Social Government) requirements
- 2. There must be processes for identifying, evaluating and implementing compliance obligations.

- Obligation to preserve documents (CSD)/documentat ion obligation
- Statutory/regulatory requirements (e.g.: GDPR,) traceability
- Contracts
- Integration into QM system

L7.1.3 Is the right data available for measuring customer satisfaction?

Minimum requirements relevant for evaluation

- 1. Data on complaint management is available.
- 2. Data from customer satisfaction assessments is available.
- 3. Access to customer platforms is provided.
- Complaint analyses in multiple dimensions (reason for complaint, product group, storage area, shipping method, route, customer, etc.)
- Damage, complaints, customer feedback
- Market research/customer analyses
- Benchmark studies
- Service level/process times

L7.2 Process flow: How does the process work?

L7.2.1* Are all relevant specifications for customer management recorded and included in instructions?

Minimum requirements relevant for	
evaluation	

- 1. The specifications relevant for the performance of customer-related activities are described and documented in sufficient detail
- 2. The handling of customer complaints/feedback is described.
- A process for using the customer portals is described and documented.
- 4. The defined instructions include the necessary inspections
- 5. The contents and current validity of the customer-specific documents are regularly checked in the customer portals.
- 6. Access to work instructions and specifications is ensured at all times in the work environment.
- 7. Interfaces and responsibilities are clearly defined.
- 8. Process descriptions and work instructions are subject to an approval process, are controlled and are regularly checked to ensure they are up-to-date.

Examples for implementation

- Work instructions
- Process descriptions
- Inspection instruction
- QM system
- Complaint handbooks
- World-wide customer service
- Interface matrix
- Communication plan
- Contact person
- Specifications on customer portals

L7.2.2* Does proactive communication take place on all levels, and does this communication include any relevant changes?

Minimum requirements relevant for evaluation	Examples for implementation
A process with defined criteria is established which describes when and how the organization communicates with the customer:	CRM (Customer Relationship Ma- nagement) e.g. ticket system
 Contact availability must be ensured. The customer's contact persons are known to the organization. 	Customer data- baseNewsletter
 The processing status of inquiries and complaints is tracked, and replies are systematically provided. Communication is done proactively. Contact data is current and kept up-to-date. Change management is implemented and documented, and results are archived. Communication includes escalation. 	 Hotline/call center Customer conferences/meetings Field service Communication plan Change management Escalation plan Customer portals Access permissions
L7.2.3 Is outsourcing to an external servicentrolled?	vice provider planned and
Minimum requirements relevant for evaluation	Examples for implementation

- 1. Scopes of performance which are assigned to external service providers are defined.
- 2. Responsibility for the control of external service providers is regulated and integrated into the supply chain.
- 3. Rules for communication with external service providers are defined, and are known to all participants.
- 4. The dispatch control for direct supply by the external service provider to the customer is defined.

- Service contract
- Service agreement
- Communication matrix
- Resident overview
- Sub-supplier management
- Controlling suppliers
- First-level support

L7.3 Human resources: What departments, roles, persons support the process?

L7.3.1	Have requirement profiles been defined for all activities, and
	do they correspond to the activities to be performed?

Minimum requirements relevant for **Examples for implemen**evaluation tation Qualification ma-1. The requirement profile for the job forms the basis for the recruiting process trix and the associated comparison with the Evidence of qualiemployee profile of potential new hires. fications 2. Activity descriptions are available for Occupational every position. safety 3. A differentiation is made between pro-Activity description fessional and mental requirements. Requirement pro-4. Schooling, prior knowledge, career and file higher education are taken into account. Proof of train-5. The necessary permissions are deing/qualifications fined. Customer-specific 6. Checks are performed regularly. requirements 7. Workplace-related qualifications are de-Initial training plan fined. Suitable evidence of qualification (e.g. vision test, hearing test, touch test) Job description acknowledged by the employee Knowledge of for-

eign languages

L7.3.2 Is the qualification concept suitable for qualifying the employees in accordance with the task descriptions?

Minimum requirements relevant for evaluation

- Examples for implementation
- 1. For each position, there is a training schedule based on the work description.
- 2. A qualification matrix is used.
- The type and the scope of the "initial training" and the statutory, internal and recurring training is defined and documented.
- 4. The effectiveness of the qualification measures is ensured in terms of quality and time.
- 5. Training is conducted by qualified staff/trainers. Training know-how must be demonstrable.
- 6. Workplace-related qualifications are ensured. In case of changes to processes, trainings/instructions are provided and documented.
- 7. A training concept, including appropriate training documents, is in place.

- Knowledge of foreign languages
- Knowledge of product use and product problems
- Overview of persons with specialized knowledge
- Stakeholder analysis
- Training plan
- Training concept
- Patent concept
- Quality and time
- Qualification matrix
- First-day briefing
- Initial training plan with references
- Briefings (e.g. occupational safety, ESG requirements, data protection)

L7.3.3	L7.3.3 Do the staff know their responsibility and authorizations with regard to customer management control?	
Minimur evaluation	n requirements relevant for on	Examples for implementation

- 1. The staff know their work and process instructions.
- 2. The staff know their activity description.
- 3. The staff know the consequences and effects of incorrect execution of work.
- 4. The response to improperly performed work and/or errors in the process is defined.
- 5. Any transfer of duties is documented.
- 6. Access to relevant areas of the customer is provided.

- Functions and requirements
- Function description
- Escalation matrix
- Communication plan
- Response plan to faulty work
- Action plan in case of problems
- Identification of process disturbances
- Safe work conduct/practices
- Work/inspection instructions
- Service agreements (e.g. service-level agreement, target/actual values of KPIs)
- Order and cleanliness
- Training on relevant statutory/regulatory requirements
- IT permissions
- Residents
- Key account

L7.3.4* Are the necessary human resources available?

Minimum requirements relevant for evaluation	Examples for implementation	
 There is a staff schedule which takes into account the required number of qualified employees. Substitutions are arranged. All activities and roles are mapped in an organization chart or team structure. The qualification matrix is used to check staffing requirements regularly. A crisis management plan is defined. For customers and customer groups of the organization, the contact person for inquiries and complaints is defined. 	 Staff schedule Parameter for fluctuation Interface matrix Emergency strategy Resource planning, incl. budget Documented substitution rules Absence planning Organization chart Q-matrix Evidence of qualifications 	

L7.4 Material resources: What resources are used to implement the process?

L7.4.1 Is there a suitable IT emergency solution strategy, incl. regular data backup?

Minimum requirements relevant for evaluation

- 1. The company must, by means of a disaster recovery strategy, define the maximum tolerable downtime for necessary production-related IT elements (e.g. hardware, applications, hosting).
- 2. In case of a failure of IT elements, the company must ensure a recovery time without affecting the customer's required arrival dates.
- 3. Archive is available and protected.
- 4. Data must be backed up on redundant and reliable storage media.
- 5. Regular function tests must be conducted for data backup.

- Emergency strategy
- Backup plan, incl. escalation levels
- Archiving requirements
- Backup concept
- Emergency information plan
- Function test according to VDA 1
- Customer-specific response times
- TISAX (R)

L7.4.2 Is there a suitable pervasive IT infrastructure in place?	
Minimum requirements relevant for evaluation	Examples for implementation
 Internal and external requirements are observed. Availability is consistently ensured. Relevant interfaces, especially customer platforms, are functional. The IT infrastructure is capable of representing the relevant processes. Systematic user administration is implemented for customer platforms, incl. substitution rules. The standards of data transfer are defined and communicated, and compliance is ensured. 	 Network structure plan Hardware and software Overview of access permissions Interface matrix Parameters and system availability Data protection policies Interfaces with customer systems
L7.4.3 Are the workstations set up in ac and safety principles?	cordance with ergonomic
Minimum requirements relevant for evaluation	Examples for implementation

- 1. Availability is ensured as of the start of work.
- 2. Individual needs and physical requirements are taken into account.
- 3. Escape and rescue routes are defined and clearly indicated.
- Appropriate lighting
- Concepts for noise protection
- Specifications regarding ambient temperature
- Workplace analysis
- Hazard assessments
- Office/space concepts
- Order and cleanliness
- Escape and rescue routes
- Ergonomic aspects

L7.5 Effectiveness and efficiency: How effectively is the process being carried out?

L7.5.1* Are there suitable parameters defined for customer management, including target values, and are they applied?	
Minimum requirements relevant for evaluation	Examples for implementation
 Process-specific parameters are defined, monitored according to risk and communicated. Targets are agreed, specific, measurable, attainable, realistic and scheduled. A risk-based target/actual comparison is conducted. The timeliness of the targets is ensured. Targets are communicated to all relevant positions in the company. A customer satisfaction parameter is regularly collected and tracked. 	 Processing time and number of customer inquiries Customer service cost Customer satisfaction index (CSI) Target definition Target tracking Target adjustment Damage, complaints, customer feedback Market research/customer analyses Benchmark studies Service level/process times
L7.5.2 Is process data consolidated, evaluated and communicated in customer management?	
Minimum requirements relevant for evaluation	Examples for implementation

- 1. The necessary process parameters (target values) are defined and documented. The actual data is consolidated, evaluated and communicated.
- 2. The recorded data can be allocated to processes, the data is available, legible, accessible and archived as specified. Traceability requirements are met.
- The data sources for parameter determination are plausible and reasonable.
 Analyzability must be ensured over a defined time period.

- Error logging
- Risk assessment
- Process monitoring
- Complaint analyses in multiple dimensions (reason for complaint, product group, storage area, shipping method, route, customer, etc.)
- Customer surveys
- Customer satisfaction index (CSI, incl. delivery backlog)

L7.5.3* In case of process and target deviations, are causes analyzed and corrective measures checked for effectiveness?

Minimum requirements relevant for evaluation

- 1. If process and target requirements are not met, immediate actions are taken to fulfill the requirements, until it has been proven that the corrective actions have been effective. The employees are familiar with the immediate actions.
- 2. Suitable methods are implemented to analyze the causes, and customer requirements are taken into account.
- Actions are taken to avoid recurring errors and are based on a root cause analysis.
- 4. Corrective actions are derived, their implementation is monitored and the effectiveness verified.
- 5. Deviations from the target value and their causes are documented.

- Failure analysis
 Methods
- Immediate actions
- Effectiveness
- ESG requirements
- Responsibilities in action implementation
- Deadlines for action implementation
- Action plans/action lists
- Archiving procedures
- Recurring errors

L7.5.4	Are methods of continuous process improvement imple-
	mented?

Minimum requirements relevant for evaluation

- 1. The potential for improvement is continuously determined based on findings relating to quality, costs, and services.
- 2. A process for continuous improvement of performance capability is applied throughout the company and with all supply chain partners.
- 3. Risk analyses are regularly updated.
- 4. Employees are motivated to submit suggestions for continuous improvement.

- Service provider evaluation
- CIP
- Action plans
- PDCA / Kaizen / FMEA
- Lessons learned
- Idea management
- Actions for process stabilization

L7.5.5 Are the customer management processes checked regularly and in case of changes?

Minimum requirements relevant for evaluation

- 1. The type and scope of audits are defined.
- 2. Customer requirements are factored in.
- 3. In case of deviations, action lists based on root cause analysis are created.
- 4. Changes are documented.
- 5. Checks are performed based on risk.

- Change management
- Reconciliation logs
- Audit program and plan
- Improvement program
- Document management system (workflow)
- Auditor qualification
- Customer-specific requirements
- VDA volumes
- Effectiveness check
- Action list
- Changes from process improvements

L7.6 What is the process result? Process output

L7.6.1 Are all processes from the work contents implemented, reviewed and communicated according to quality standards and available as results?

Minimum requirements relevant for evaluation

- 1. Customer management ensures:
- Transparent customer satisfaction
- Data synchronized with the customer
- Actions for continually improving customer satisfaction
- Communication coordinated with the customer

- Archiving requirements (fire protection, legibility, duration)
- Customer evaluation
- Rating
- Communication plan
- Action plan
- Customer satisfaction index (CSI)
- Supply security

L7.6.2 Is the lessons-learned method regularly used in order to implement the resulting findings and potential improvements?

Minimum requirements relevant for evaluation

- 1. Customer feedback is analyzed for deviations and causes and serves as the basis for the lessons-learned method.
- 2. Findings from interfaces are taken into account.
- 3. Deviations are documented and used for improvement measures.
- 4. The implementation is risk-based.

- Processing of customer feedback
- Continuous risk management
- Action tracking
- Root cause analysis
- Retrospective
- Best practice/ good practice
- Deming Cycle
- Daily Scrum
- Sprint Review

8 Glossary and index of abbreviations

Definitions and terms from the VDA publications are presented in a comprehensive online glossary of the VDA QMC:

https://vda-qmc-learning.de/module/glossar/glossar.php

Abbrevia- tion	Explanation
E_G	Result of all audited elements
E_{Kn}	Risk assessment
E_{L1}	Process element: project management/strategy
E_{L13}	Process element: supplier and service provider management
E_{L2}	Process element: planning and implementation of logistical processes
E_{L4}	Process element: procurement logistics
E_{L5}	Process element: transport logistics
E_{L6}	Process element: in-house logistics
E_{L7}	Process element: customer management
E_{Ln}	Compliance level of a process element
E_{Pot}	Compliance level of a potential analysis
5-S	5S method
ВСМ	Business Continuity Management

Abbrevia- tion	Explanation
CRM	Customer Relationship Management
CSD	Community Software Development
CSI	Customer Satisfaction Index
GDPR	General Data Protection Regulation
EDI	Electronic Data Interchange
ERP system	Enterprise Resource Planning
ESD	ElectroStatic Discharge
ESG	Environmental, Social, and Governance
DTS	Driverless Transport System
GPS	Global Positioning System
HiFo	Highest in, First out
ОК	ОК
Incoterm	International Commercial Terms
ISO	International Organization for Standardization
FiFo	First in, First out
LiFo	Last in, First out
BBD	Expiry date

Abbrevia- tion	Explanation
MMOGLE	Materials Management Operation Guideline / Logistics Evaluation
HRC	Human-Robot Collaboration
MTM	Methods-Time Measurement
n.e.	not evaluated
NOK	not OK
РОТ	Potential Analysis
RACI chart	Responsible, Accountable, Consulted, Informed Chart
RFID	Radio-Frequency Identification
StVZO	German Road Traffic Act
TISAX	Trusted Information Security Assessment Exchange
TPM	Total Productive Maintenance
VDA	Verband der Automobilindustrie e. V.
VR/AR	Virtual Reality / Augmented Reality

Quality Management in the Automotive Industry

The current versions of the VDA publications covering quality management in the automotive industry can be found online at https://www.vda-qmc.de.

You may also order via this homepage.

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